# Aktif Yatırım Bankası Anonim Şirketi and Its Subsidiaries

Consolidated Financial Statements
As at and For the Year Ended
31 December 2014 with
Independent Auditors' Report Thereon

# **Deloitte**

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Aktif Yatırım Bankası Anonim Şirketi:

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Aktif Yatırım Bankası Anonim Şirketi and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 December 2014, the consolidated statements of profit or loss and other comprehensive income, consolidated statements of changes in equity, and consolidated statements of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

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# **Deloitte**

#### Basis for Qualified Opinion

The consolidated financial statements as at 31 December 2014 consist of a general provision amounting to TL 5,000 thousand provided by the Bank management for the possible result of the negative circumstances which may arise from any changes in the economy or market conditions. If the mentioned general provision were not provided, as at 31 December 2014, the other provisions would decrease by TL 5,000 thousand retained earnings would increase by TL 32,000 thousand and other operating income, profit before tax and net profit for the period would decrease by TL 27,000 as at 31 December 2014 and other operating income, profit before tax and net profit for the period would increase by TL 7,000 as at 31 December 2013.

#### Qualified Opinion

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2014, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards.

# Emphasis of Matter

Without further qualifying our opinion, we draw attention to the following matter:

As described in Note 35, to the consolidated financial statements, the Bank has provided a significant portion of cash and non-cash loans to its related parties (Çalık Group Companies) as at 31 December 2014.

As described in Note 5, the Group has restated its consolidated financial statements as of and for the year ended 31 December 2013.

#### Other matter

The consolidated financial statements of the Bank and its subsidiaries as of and for the year ended 31 December 2013 were audited by another auditor. The other independent auditor expressed a qualified opinion in their audit report dated 14 February 2014 for the financial statements as of 31 December 2013 stating that the consolidated financial statements consisted of a general provision amounting to TL 32,000 thousand of which TL 25,000 thousand was recognized in the previous periods and TL 7,000 thousand was charged to the statement of income in that year, provided by the Bank management for the possible result of the negative circumstances which may arise from any changes in the economy or market conditions.

# DRT BAGIMSIZ DENETIM VE SMMM AS

DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş. Member of **DELOITTE TOUCHE TOHMATSU LIMITED** 

İstanbul, 17 April 2015

# Aktif Yatırım Bankası Anonim Şirketi and Its Subsidiaries

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# Consolidated Statement of Financial Position

As at 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

	Note	31 December 2014	As Restated 31 December 2013
ASSETS			
Cash and cash equivalents	9	286,470	196,494
Reserve deposits at Central Bank	10	497,612	299,299
Trading assets	11	4,251	6,248
Trade and other receivables		15,135	6,157
Inventories		12,237	3,957
Loans and advances to customers	13	3,983,292	3,577,869
Investment securities	12	887,838	644,789
Equity accounted investees	14	11,226	8,675
Tangible assets	15	193,608	181,950
Intangible assets	16	103,137	59,656
Goodwill	7	504	504
Deferred tax assets	22	12,275	5,118
Assets held for sale	18	69,868	5,110
Other assets	17	174,374	117,784
Total assets		6,251,827	5,108,500
I I A BHI KEVEG			2,100,000
LIABILITIES			
Trading liabilities	11	2,510	1,475
Trade and other payables		35,085	18,915
Obligations under repurchase agreements	19	193,677	538,404
Financial lease liabilities		40,223	32,229
Debt securities issued	21	3,008,118	2,004,194
Funds borrowed	20	1,509,958	1,098,274
Provisions	23	29,983	54,054
Income taxes payable	22	-	8,791
Deferred tax liability	22	9,883	4,565
Other liabilities	24	535,786	510,101
Total liabilities		5,365,223	4,271,002
EQUITY			, , , , , ,
•			
Share capital	25	701,595	701,595
Legal reserves	25	15,970	11,279
Unrealised gains/(losses) on available-for-sale assets		5,967	(11,999)
Actuarial gain/ (loss)		(500)	133
Translation reserves		(755)	1,197
Retained earnings		159,870	130,861
Total equity attributable to			
equity holders of the Bank		882,147	833,066
Non-controlling interests		4,457	4,432
Total equity		886,604	837,498
Total liabilities and equity		6,251,827	5,108,500

The accompanying notes are an integral part of these consolidated financial statements.

# AKTİF YATIRIM BANKASI ANONİM ŞİRKETİ

# Statement of Comprehensive Income For the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

	Note	2014	As Restated 2013
Interest income	26	560,976	515,006
Interest expense	26	(322,354)	(243,494)
Net interest income		238,622	271,512
Fees and commission income	27	58,098	98,183
Fees and commission expense	27	(24,235)	(19,793)
Net fee and commission income		33,863	78,390
Net trading loss	28	(10,654)	(8,632)
Sales income	29	68,738	35,110
Other income	30	46,105	25,745
Operating income		376,674	402,125
Net impairment loss on financial assets	13,31	1,574	(43,416)
Impairment on stock	, , , , ,		(1,141)
Operating expenses		(249,165)	(152,343)
- Personnel expenses	32	(125,888)	(88,995)
-Depreciation and amortisation	15,16	(17,034)	(12,682)
-Other operating expenses	33	(106, 243)	(50,666)
Cost of sales		(66)	(3,337)
Cost of services	29	(80,835)	(22,896)
Other operating expenses	34	(7,438)	(17,889)
Total operating expenses		(335,930)	(241,022)
Share of profit of equity accounted investee	14	695	(191)
Profit before income tax		41,439	160,912
Income tax expense	22	(7,714)	(36,372)
Net profit for the year from continuing operations		33,725	124,540
Profit attributable to			
Equity holders of the Bank		33,700	124,709
Non-controlling interest		25	(169)
Profit for the year		33,725	124,540
Other comprehensive income			
Items that will not be reclassified to profit or loss:		(633)	133
Change in actuarial (loss) / gain related to employee benefits		(791)	166
Tax effect	22	158	(33)
Items that are or may be reclassified subsequently to pro-	fit or loss:	16,014	(18,941)
Change in fair value of available-for-sale financial assets		22,458	(25,173)
Foreign currency translation differences		(1,952)	1,197
Tax effect	22	(4,492)	5,035
Other comprehensive income for the year, net of tax		15,381	(18,808)
Total comprehensive income for the year		49,106	105,732
Total comprehensive income attributable to:			
		49,081	105,598
Equity noticers of the Bank			
Equity holders of the Bank Non-controlling interest		25	134

The accompanying notes are an integral part of these consolidated financial statements.

# AKTİF YATIRIM BANKASI ANONİM ŞİRKETİ AND ITS SUBSIDIARIES Consolidated Statement of Changes in Equity For the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

			:		Unrealised gains/(losses)			ļ				
	Note	Share Capital	Adjustment to share capital	Legal reserves	on available- for-sale assets	ailable- for-sale Translation assets reserve	Revaluation surplus	Actuarial	Retained	Total	Non- controlling	Total
At I January 2013		230,000	5,448	6,931	8,139		25,660	1	182,114	458,292	-	458,292
Total comprehensive income for the year Profit for the year												
Other comprehensive income		•	1 1		(20.138)	1 197	t :	122	124,709	124,709	(169)	124,540
Net change in fair value of available-for-sale financial assets		1	i	1	(20,138)	1,11,1		155	•	(18,808)	ı	(18,808)
Net change in actuarial gain related to employee benefits		1	1	ı	(02:(0-)	,	1 1	133	1	(20,130)	ſ	(20,138)
Foreign currency translation differences		,	1	1		1.197	1 1	(C)		133	1	133
Total comprehensive income for the year		1	1		(20,138)	1,197		133	124.709	105.901	(169)	105 732
Transactions with owners, recorded directly in equity												
Capital increase in cash	25	298,000		1	i	ı	ı	•	•	298.000	•	298,000
Transfer to reserves	25	169,085	(938)	4.348		1 1	(25,660)	1 1	(142,487)	1	•	
Total transactions with owners, recorded directly in equity		467,085	(938)	4,348			(25,660)		(146,835)	298,000	1	298,000
Changes in ownership interest in subsidiaries Acquisition of non-controlling interests through business												
combination	7	ı	1	1		•	1		•	1	4.270	4 2 7 0
Transaction with under common control	7	1	•	•	1	ı	t	•	(29,127)	(29,127)	331	(28,796)
TOTAL IT AUSACHOUS WITH OWNERS		•		•	1	1	•	1	(29,127)	(29,127)	4,601	(24,526)
As restated At 31 December 2013	5, 25	697,085	4,510	11,279	(11,999)	1.197		133	130 861	833 066	4 432	837 408
						,		i		2006000	MCT-6L	U/F,1C0

The accompanying notes are an integral part of these consolidated financial statements.

# AKTİF YATIRIM BANKASI ANONİM ŞİRKETİ AND ITS SUBSIDIARIES Consolidated Statement of Changes in Equity For the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

					Unrealised						
		,	Adjustment	Sa =	gains/(losses) on available-					ì	
	Note	Share capital	to share capital	Legal reserves	for-sale assets	Translation reserve	Actuarial	Retained	Total	Non- controlling	Total
At 1 January 2014		580 209	4 510	11 270	(000 1)			9	The state of the s	THICH COL	eduny
Total comprehensive income for the year			4,310	11,2/9	(41,999)	1,197	133	130,861	833,066	4,432	837,498
Profit for the year		,	ļ	•				000	1	1	
Other comprehensive income					, , , , , ,	1 6	1 (	23,/00	33,700	25	33,725
Net change in fair value of available-for-sale financial assets		1	ı		17,960	(1,952)	(633)	1	15,381	•	15,381
Net change in actuarial oain related to employee honefite		1	1	ı	17,966	1	1	1	17,966	ı	17,966
Foreign currency translation differences		ı	1		1	•	(633)	1	(633)	ı	(633)
Total comments:			1	1	1	(1,952)	i	1	(1.952)	•	(1.952)
total comprehensive income for the year		•		1	17,966	(1,952)	(633)	33,700	49,081	25	49.106
Transactions with owners, recorded directly in equity											
Transfer to reserves		1	1	4 691	,			(1027)			
Total transactions with owners, recorded directly in equity			,	4 691				(4,091)	•	1	-
				1704				(4,071)		•	•
At 31 December 2014	25	697,085	4,510	15,970	5,967	(755)	(200)	159.870	882.147	4.457	886 604
										, , ,	00000

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statement of Cash Flows For the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

	Note	2014	As Restated 2013
Cash flows from operating activities			
Net profit for the year		33,725	124,540
Adjustments for:			
Depreciation and amortisation of tangible and intangible assets		17,034	12,682
booked in operating expenses	15,16	17,054	12,062
Depreciation and amortisation of tangible and intangible assets		20,563	1,369
booked in cost of goods sold	29		1,509
Impairment on intangible assets	16	4,126	-
Retirement pay provision expense	23	2,206	1,670
Unused vacation provision expense		2,553	677
Bonus provision expense		(639)	4,323
Impairment on financial assets	31	(1,574)	43,416
Net interest income and expense		(227,313)	(258,885)
Share of profit of equity investee		(695)	(191)
(Reversal) / provision for possible losses		(27,000)	7,000
Unrealised foreign exchange loss / (gain)		(70,287)	(13,367)
Other accruals		(16,025)	(15,931)
Income tax	22	7,714	36,372
		(255,612)	(56,325)
Change in reserve deposit at Central Bank		(198,313)	(147,697)
Change in trading assets		499	902
Change in loans and advances to customers		(476,601)	(1,134,259)
Change in other assets		(42,472)	(97,534)
Change in obligations under repurchase agreements		(344,724)	139,759
Proceeds from borrowings		448,670	495,373
Change in other liabilities		41,429	(65,297)
		(571,512)	(808,753)
Interest received		587,200	499,538
Interest paid		(338,989)	(240,690)
Retirement pay provision and unused vacation paid	23	(444)	(84)
Income tax paid	22	(26,500)	(26,161)
Net cash used in operating activities		221,267	232,603
Cash flows from investing activities			
Purchase of investment securities		(2.067.021)	(1.010.040)
Sale of investment securities		(2,967,021)	(1,210,349)
Purchase of tangible assets	1.5	2,753,858	1,085,549
Equity accounted investees	15	(31,530)	(166,713)
		(3,025)	(7,287)
Proceeds from the sale of tangible assets Purchase of intangible assets	17	1 (52.154)	68
Acquisition of subsidiaries	16	(53,174)	(36,183)
		(12,455)	(35,072)
Net cash used in investing activities		(313,346)	(369,987)
Cash flows from financing activities			
Proceeds from debt securities issued		8,452,597	2 112 171
Repayment of debt securities issued		. ,	3,112,171
Change in financial lease liabilities		(7,448,953)	(2,621,469)
Proceeds from share capital increase	25	5,699	32,229
Net cash provided from financing activities	23	1,009,343	298,000 <b>820,931</b>
		1,002,573	020,731
Net increase/(decrease) in cash and cash equivalents		90,140	(181,531)
Effect of exchange rate fluctuations on cash		(114)	1,845
Cash and cash equivalents on 1 January	9	196,433	376,119
Cash and cash equivalents on 31 December	9	286,459	196,433

The accompanying notes are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### Notes to the consolidated financial statements

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#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 1. Reporting entity

Aktif Yatırım Bankası Anonim Şirketi (the "Bank") was incorporated under the name of Çalık Yatırım Bankası A.Ş. in Turkey in July 1999. The Bank changed its name as Aktif Yatırım Bankası A.Ş. on 1 August 2008.

The Bank operates as an "investment bank" and is mainly involved in corporate and consumer services such as cash or non-cash, financial leasing, factoring, corporate lending. As an investment bank, the Bank borrows funds from other banks, financial markets, partners and credit customers, but is not entitled to receive deposits from customers.

The head office of the Bank is located at Büyükdere Cad. No: 163/A Zincirlikuyu / Istanbul, and the Bank have also eight branches.

The Bank employs 784 people as at 31 December 2014 (31 December 2013: 623).

The Bank and its subsidiaries are hereafter referred to as the "Group".

The Group controls equity stakes in companies that are active in the areas of technology system integration, payment centre, insurance brokerage, consulting in real estate projects, real estate, islamic financial leasing and electronic payment systems. Activities carried out in these business areas and main companies are explained below in summary.

Sigortayeri Sigorta ve Readürans Brokerlığı A.Ş. ("Sigortayeri"): With the virtual and physical multichannel structure that is shaped according to the needs of potential policyholders comparative insurance products, provide customers with fast and intuitive way to operate in the field of insurance broking.

EPost Elektronik Perakende Otomasyon Satış Ticaret A.Ş. ("EPost"): N Kolay İşyeri allocated to business with the brand through reliable/secure devices, sales and collection operations for making the dealership system.

E-Kent Teknoloji ve Ödeme Sistemleri Sanayi ve Ticaret A.Ş. ("E-Kent"): E-Kent, increases both the new products and services applied in the field and also the number of cities in which services are offered in its fields of operation with its vision which is "building city technologies".

Pavo Teknik Servis Elektrik ve Elektronik Sanayi ve Ticaret A.Ş. ("Pavo"): Pavo operates in the area of new generation payment systems (especially ECR business); import, manufacture sales and technical services.

N Kolay Mağazacılık A.Ş. ("N Kolay"): N Kolay operates in the area of invoice payment point.

Asset Aktif Sportif ve Sanatsal Etkinlik Hizmetleri Ticaret A.Ş. ("Asset"): Asset operates in the area of ticket sale organization of sports and arts activities.

Emlak Girişim Danışmanlığı A.Ş. ("Emlak Girişim"): Works on real estate projects, structures and systems, and in this regard make active counseling and guidance.

IFM İstanbul Finans Merkezi İnşaat Taahhüt A.Ş. ("İFM"): İFM operates in special projects, land recreation, area sales and revenue sharing provisions for the construction of the immovable, construction and sales activity is independent sections.

Kazakhstan Ijara Company Jsc. ("KIC"): Kazakhstan İjara Company carrys on islamic leasing business. The aim of firm in Kazakhstan to support the development of small and medium enterprises (SMEs) by providing alternative sources of Shariah compliant financing for their projects.

Euroasian Leasing Company ("ELC"): Euroasian Leasing Company is the first in Russia to provide leasing solutions to the SME sector in accordance with the Islamic principles.

Shoop A.Ş ("Shoop"): Shoop A.Ş. operates in the area of entrepreneurship.

UPT Elektronik Para Para Transferi ve Ödeme Hizmetleri A.Ş. ("UPT"): UPT operates for electronic money and money transfer.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 2. Basis of preparation

#### 2.1 Statement of compliance

The Bank and its subsidiaries operating in Turkey maintain their books of account and prepare their statutory consolidated financial statements in Turkish Lira ("TL") in accordance with the accounting principles as promulgated by the Banking Regulation and Supervision Agency ("BRSA"), Capital Markets Board of Turkey, the Turkish Commercial Code and tax legislation. The foreign subsidiaries maintain their books of account in accordance with the laws and regulations in force in the countries in which they are registered.

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") and its interpretations adopted by the International Accounting Standards Board ("IASB").

#### 2.2 Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis as adjusted for the effects of inflation, except for the following;

- derivative financial instruments are measured at fair value
- financial assets at fair value through profit or loss are measured at fair value
- available-for-sale financial instruments

#### 2.3 Functional and presentation currency

These consolidated financial statements are presented in TL, which is the Bank's functional currency. Except as indicated, financial information presented in TL has been rounded to the nearest thousand.

#### 2.4 Use of estimates and judgements

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the consolidated financial statements are described in notes 4.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies

#### 3.1 Accounting in hyperinflationary economies

The consolidated financial statements of the Turkish entities have been restated for the changes in the general purchasing power of the Turkish Lira based on International Accounting Standard ("IAS") No. 29 "Financial Reporting in Hyperinflationary Economies" as at 31 December 2005. IAS 29 requires that consolidated financial statements prepared in the currency of a hyperinflationary economy be stated in terms of the measuring unit current on the reporting date, and that corresponding figures for prior periods be restated in the same terms. One characteristic that necessitates the application of IAS 29 is a cumulative three-year inflation rate approaching or exceeding 100%. The cumulative three-year inflation rate in Turkey has been 35.61% as at 31 December 2005, based on the Turkish nation-wide wholesale price indices announced by the Turkish Statistical Institute ("TURKSTAT"). By taking this into consideration, together with the sustained positive trend in quantitative factors, such as the stabilisation in financial and monetary markets, decrease in interest rates and the appreciation of TL against USD and other hard currencies, it was declared that Turkey should be considered a non-hyperinflationary economy under IAS 29 from 1 January 2006 as stated in International Standards Alert No. 2006/17 issued on 8 March 2006. Therefore, IAS 29 has not been applied to the accompanying consolidated financial statements starting from 1 January 2006.

#### 3.2 Foreign currency transactions

Foreign currency transactions

Transactions in the financial statements of the Group are recorded in TL, which is the Group's functional currency and the presentation currency for the accompanying consolidated financial statements. Transactions in foreign currencies are translated into the functional currency of the Group at exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into TL at the exchange rates ruling at date of the statement of financial position with the resulting exchange differences recognized in income as foreign exchange gain or loss. Gains and losses arising from foreign currency transactions are reflected in income as realized during the period.

Financial statements of foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to TL at foreign exchange rates ruling at the date of the statement of financial positions. The revenues and expenses of foreign operations are translated to TL using average exchange rates. Foreign exchange differences arising on translation are recognized directly in a separate component of equity. When a foreign operation is disposed of in part or in full, the relevant amount in the foreign currency translation reserve is transferred to in come.

#### 3.3 Basis of consolidation

**Subsidiaries** 

The consolidated financial statements incorporate the consolidated financial statements of the Bank and entities controlled by the Bank (its subsidiaries). The control exists if and only if; 1) when the Bank has the power over an affiliate which that power, directly or indirectly, give rights to govern the financial and operating policies of the entity so as to obtain benefits from its activities, 2) exposure, or rights, to variable returns from its involvement with the affiliate, 3) the ability to use its power over the affiliate to affect the amount of its returns. The Bank reassess its control power over its subsidiaries if there is an indication that there are changes to any of the three elements of control.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

#### 3.3 Basis of consolidation (continued)

Business combinations

The Group accounts for business combinations using the acquisition method when control is transferred to the Group.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts generally are recognised in profit or loss.

Transactions costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

Interests in equity-accounted investees

The Group's interests in equity-accounted investees comprise interests in associates and joint ventures. Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in associates and the joint ventures are accounted for using the equity method. They are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investees, until the date on which significant influence or joint control ceases.

#### Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquiree's identifiable net assets at the acquisition date. Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### Significant accounting policies (continued) 3.

#### 3.3 Basis of consolidation (continued)

Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interests and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

#### Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intragroup transactions, are eliminated. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### Acquisitions from entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for as if the acquisition had occurred at the beginning of the earliest comparative period presented or, if later, at the date that common control was established. The assets and liabilities acquired are recognised at the carrying amounts recognised previously in the controlling shareholder's consolidated financial statements. The components of equity of the acquired entities are added to the same components within the Group equity and any gain/loss arising is recognised directly in equity.

#### Group entities

Subsidiaries		Direct ownersh	ip %	Indirect	ownership %
	Country of Incorporation	31 December	31 December 2013	31 Decembe	r 31 December
Insurance Brokarage					
Sigortayeri Sigorta ve Reasürans Brokerlığı A.Ş.	Turkey	100.00%	100.00%		_
Payment Systems					
Epost Elektronik Perakende Otomasyon Satış Tic. A.Ş.	Turkey	99.27%	99.27%		_
E-Kent Teknoloji ve Ödeme Sistemleri San ve Tic. A.Ş.	Turkey	-	>>. <b></b> 7,70	99.27%	6 99.27%
N Kolay İşyeri A.Ş.	Turkey	-	_	99.27%	
UPT Para Transfer ve Ödeme Hizmetleri A.Ş.	Turkey	100.00%	-	,	-
Real Estate					
Emlak Grişim Danışmanlığı A.Ş.	Turkey	100.00%	100.00%		
Entrepreneurship					
Shoop A.Ş.	Turkey	-	-	39.71%	ó
Service					
Pavo Teknik Servis Elektrik Elektronik Sanayi ve Ticaret A.Ş.	Turkey	_	_	79.42%	79.42%
Asset Aktif Sportif ve Sanatsal Etkinlik Hizmetleri Tic. A.Ş.	Turkey	-	-	99.27%	
Equity accounted investees			31 Decen	show 2014 21	December 2013
		Country of Incorporati		ership %	Ownership %
Kazakhstan Ijara Company Jsc		Kazakhst	an	14.31 %	14.31 %
FM İstanbul Finans Merkezi İnşaat Taahüüt A.Ş.		Turk		5.00 %	5.00 %
Euroasian Leasing Company		Republic of Tatarst		25.00 %	5.00 /6

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

#### 3.4 Interest income / expense

Interest income and expense are recognised in profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently.

The calculation of the effective interest rate includes all fees and commissions paid or received transaction costs, and discounts or premiums that are integral part of the effective interest rate.

Interest income and expense on all trading assets and liabilities are considered to be incidental to the Bank's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income.

Interest income and expense presented in profit or loss include the interest income on financial assets and liabilities at amortised cost on an effective interest rate basis.

#### 3.5 Fees and commission

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income are recognised as the related services are provided.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

#### 3.6 Net trading income

Net trading income comprises gains less loss related to trading assets and liabilities, and includes all realised and unrealised fair value changes and foreign exchange differences.

#### 3.7 Dividends

Dividend income is recognised when the right to receive income is established.

#### 3.8 Lease payments made

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability. Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

# 3.9 Manufacturing and other operations revenue

Revenues are recognised on an accrual basis at the fair values incurred or to be incurred when the goods are delivered, the risks and rewards of ownership of the goods are transferred, when the amount of revenue can be reliably measured and it is probable that the future economic benefits associated with the transaction will flow to the entity. Net sales represent the fair value of goods shipped less sales discounts and returns. When the arrangement effectively constitutes a financing transaction, the fair value of the consideration is determined by discounting all future receipts using an imputed rate of interest. The difference between the fair value and the nominal amount of the consideration is recognised in the period on an accrual basis as financial income.

#### Sales of the goods

Income obtained from the sales of the goods is accounted after the below conditions are executed:

- The Group's transferring all the important risks and gains related to the property to the buyer,
- The Group not having any control on the continued administrative participation associated with property and on the sold properties,
- Measuring the amount of income reliably,
- Possibility of a flow of the economic benefits related to the act to the Group, and
- Measuring the costs resulting from the act reliably.

#### Services provided

Contract revenue and costs related to the projects are recognised when the amount of revenue can be reliably measured and the increase in the revenue due to change in the scope of the contract related with the project is highly probable. Contract revenue is measured at the fair value of the consideration received or receivable. Projects are fixed price contracts and revenue is recognised in accordance with the percentage of completion method. The portion of the total contract revenue corresponding to the completion rate is recognised as contract revenue in the relevant period.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

#### 3.10 Financial assets and liabilities

#### Recognition

The Bank initially recognises loans and advances to customers, investment securities, funds borrowed, customer accounts and debt securities issued on the date that they are originated. Regular way purchases and sales of financial assets are recognised on the trade date at which the Bank commits to purchase or sell the asset. All other financial assets and liabilities are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

#### Derecognition

The Bank derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

#### Offsetting

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when, and only when, the Bank has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions such as in the Bank's trading activity.

#### Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

#### 3.10 Financial assets and liabilities (continued)

Fair value measurement (continued)

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

#### Derivative financial instruments

The Group enters into transactions with derivative instruments including forwards, swaps, currency options and interest rate cap/floor agreements in the foreign exchange and capital markets. Most of these derivative transactions are considered as effective economic hedges under the Group's risk management policies; however, since they do not qualify for hedge accounting under the specific provisions of International Accounting Standard 39 — Financial instruments: Recognition and measurement ("IAS 39"), they are treated as derivatives held for trading. Derivative financial instruments are initially recognised at fair value on the date which a derivative contract is entered into and subsequently remeasured at fair value. Any gains or losses arising from changes in fair value on derivatives that do not qualify for hedge accounting are recognised in profit or loss.

Fair values are obtained from quoted market prices in active markets, including recent market transactions, to the extent publicly available, and valuation techniques, including discounted cash flow models and options pricing models as appropriate. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

#### 3.10 Financial assets and liabilities (continued)

Identification and measurement of impairment

On each reporting date, the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

The Bank considers evidence of impairment for loans and advances and investment debt security portfolio at both a specific asset and collective level. All individually significant loans and advances and investment debt security portfolio are assessed for specific impairment. Loans and advances found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and advances that are not individually significant are collectively assessed for impairment by grouping together loans and advances portfolio with similar risk characteristics.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments by more than 90 days;
- the Bank granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- the disappearance of an active market for that financial asset because of financial difficulties; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Bank, including:
  - > adverse changes in the payment status of borrowers; or
  - > national or local economic conditions that correlate with defaults on the assets in the Bank.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and advances.

Impairment losses on available-for-sale assets are recognised by transferring the cumulative loss that has been recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss.

If, in a subsequent period, the fair value of an impaired available-for-sale equity security increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

# 3.10 Financial assets and liabilities (continued)

Identification and measurement of impairment (continued)

In assessing collective impairment, the Bank uses statistical modelling of historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends. Default rates, loss rates and the expected timing of future recoveries are regularly benchmarked against actual outcomes to ensure that they remain appropriate.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment.

Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment. The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

#### 3.11 Cash and cash equivalents

Cash and cash equivalents include cash on hand, unrestricted balances with Central Bank and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

When the Bank purchases a financial asset and simultaneously enters into an agreement to resell the asset (or a substantially similar asset) at a fixed price on a future date ("reverse repo or stock borrowing"), the arrangement is accounted for as cash and cash equivalents, and the underlying asset is not recognised in the Bank's consolidated financial statements. Cash and cash equivalents are carried at amortised cost in the statement of financial position.

#### 3.12 Trading assets and liabilities

Trading assets and liabilities are those assets and liabilities that the Bank acquires or incurs principally for the purpose of selling or repurchasing in the near term, or holds as part of a portfolio that is managed together for short-term profit or position taking.

Trading assets and liabilities are initially recognised and subsequently measured at fair value in the statement of financial position with transaction costs taken directly to profit or loss. All changes in fair value are recognised as part of net trading income in profit or loss. Trading assets and liabilities are not reclassified subsequent to their initial recognition.

# 3.13 Loans and advances to customers

Loans and advances to customers are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term.

When the Bank is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of an asset to the lessee, the arrangement is presented within loans and advances to customers.

Loans and advances to customers are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

#### 3.14 Investment securities

Investment securities are initially measured at fair value plus, incremental direct transaction costs, and subsequently accounted for depending on their classification as either held-to-maturity or available-for-sale.

#### (i) Held-to-maturity

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity, and which are not designated as at fair value through profit or loss or as available-for-sale.

Held-to-maturity investments are carried at amortised cost using the effective interest method. Any sale or reclassification of a more than insignificant amount of held-to-maturity investments not close to their maturity would result in the reclassification of all held-to-maturity investments as available-for-sale, and prevent the Bank from classifying investment securities as held-to-maturity for the current and the following two financial years.

#### (ii) Available-for-sale

Available-for-sale investments are non-derivative investments that are designated as available-for-sale or are not classified as another category of financial assets. Unquoted equity securities whose fair value cannot be reliably measured are carried at cost. All other available-for-sale investments are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Dividend income is recognised in profit or loss when the Bank becomes entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments except the equity securities are recognised in profit or loss.

Other fair value changes are recognised directly in equity until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognised in equity are recognised in profit or loss.

#### 3.15 Repurchase transactions

The Bank enters into purchases/sales of investments under agreements to resell/repurchase substantially identical investments at a certain date in the future at a fixed price. Investments purchased subject to commitments to resell them at future dates are not recognised. The amounts paid are recognised as receivables from reverse repurchase agreements in the accompanying consolidated financial statements. The receivables are shown as collateralized by the underlying security. Investments sold under repurchase agreements continue to be recognised in the consolidated statement of financial position and are measured in accordance with the accounting policy for either assets held for trading, held to maturity or available-for-sale as appropriate. The proceeds from the sale of the investments are reported as obligations under repurchase agreements.

Income and expenses arising from the repurchase and resale agreements over investments are recognised on an accruals basis over the period of the transaction and are included in "interest income" or "interest expense".

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

#### 3.16 Trade receivables

Trade receivables that are created by way of providing goods or services directly to a debtor are carried at amortised cost. Trade receivables, net of unearned financial income, are measured at amortised cost, using the effective interest rate method, less the unearned financial income. Short duration receivables with no stated interest rate are measured at the original invoice amount unless the effect of imputing interest is significant.

A doubtful receivable provision for trade receivables is established if there is objective evidence that the Group will not be able to collect all amounts due. The amount of provision is the difference between the carrying amount and the recoverable amount, being the present value of all cash flows, including amounts recoverable from guarantees and collateral, discounted based on the original effective interest rate of the originated receivables at inception.

If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is recognised in profit or loss.

#### 3.17 Inventories

Inventories are valued at the lower of cost or net realisable value. Cost elements included in inventories are materials, labour and an appropriate amount for factory overheads. The cost of borrowings is not included in the costs of inventories. The cost of inventories is determined on the weighted average basis for each purchase. Net realisable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses. Inventories consist of raw material, semi-finished goods, finished goods, commercial goods and other stocks.

# 3.18 Tangible assets

Recognition and measurement

Items of tangible assets are restated for the effects of inflation to 31 December 2005, less accumulated depreciation and impairment losses. Tangible assets acquired after 31 December 2005 is reflected at cost, less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset.

Subsequent costs

The cost of replacing part of an item of machinery or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of tangible assets are recognised in profit or loss as incurred.

#### Depreciation

Depreciation is recognised in the profit or loss on a straight-line basis over the estimated useful lives of each part of an item of tangible assets. Leased assets are depreciated over the shorter of the lease term and their useful lives.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

# 3.18 Tangible assets (continued)

Depreciation (continued)

The estimated useful lives for as at 31 December 2014 and 2013 are as follows:

machinery or equipment

3-15 years

furniture and fixtures

2-50 years

motor vehicles

5 years

other fixed assets

5-50 years

Leasehold improvements are depreciated on a straight-line method over the shorter of the lease term and their useful lives.

#### 3.19 Intangible assets

#### (i) Service agreements

Service agreements acquired in a business combination are recognised at fair value at the acquisition date. The service agreements have a finite useful life and are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method over the expected life of the service agreements.

#### (ii) Software

Software acquired by the Bank is restated for the effects of inflation to 31 December 2005, less accumulated amortisation and impairment losses. Intangible assets acquired after 31 December 2005 are reflected at cost, less accumulated amortisation and impairment losses.

Expenditure on internally developed software is recognised as an asset when the Bank is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development. The capitalised costs of internally developed software include all costs directly attributable to developing the software, and are amortised over its useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and impairment.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful life of the software, from the date that it is available for use. The estimate useful life of software is 3 to 15 years.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

# 3.19 Intangible assets (continued)

#### (iii) Goodwill

Goodwill that arises upon the acquisition of subsidiaries the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess is negative (negative bargain), it is recognised immediately in profit or loss.

Acquisitions of non-controlling interests

Acquisition of non-controlling interests are accounted for as transactions with equity holders in their capacity as equity holders and therefore no goodwill is recognised as a result of such transactions.

Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses.

#### (iv) Intangible assets acquired in a business combination

Intangible assets acquired in a business combination are identified and recognised separately from goodwill where they meet the definition of an intangible asset and their fair value can be measured reliably. Cost of such intangible assets is the fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and any accumulated impairment losses, on the same basis as intangible assets acquired separately.

#### 3.20 Non-current assets held for sale

Certain non-current assets primarily related to the collateral collected on non-performing loans are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets classified as held for sale are measured at the lower of carrying value and fair value less costs to sell.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

#### 3.21 Impairment of non-financial assets

The carrying amounts of the Bank's non-financial assets, other than deferred tax assets, are reviewed on each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### 3.22 Leased assets - lessee

Leases in terms of which the Bank assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and, the leased assets are not recognised on the Bank's statement of financial position.

#### 3.23 Funds borrowed and debt securities issued

Funds borrowed and debt securities issued are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

#### 3.24 Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for restructuring is recognised when the Bank has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating costs are not provided for.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Bank from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Bank recognises any impairment loss on the assets associated with that contract.

#### 3.25 Employee benefits

As a result of IAS 19 (2011), the Group has changed its accounting policy with respect to the basis for determining the income or expense related to defined benefit.

Under IAS 19 (2011), the Group determines the net interest expense (income) for the period on the net defined benefit liability by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the net defined benefit liability at the beginning of the annual period, taking into account any changes in the net defined benefit liability during the period as a result of contributions and benefit payments. Consequently, the net interest on the net defined benefit liability now comprises:

- interest cost on the defined benefit obligation;
- interest income on plan assets; and
- interest on the effect on the asset ceiling.

As per revised IAS 19 all actuarial gain or losses are recognized under other comprehensive income starting from 1 January 2013.

#### 3.26 Trade and other payables

Trade payables are payments to be made arising from the purchase of goods and services from suppliers within the ordinary course of business. Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

#### 3.27 Income tax expense

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in the profit or loss except to the extent that it relates to items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantively enacted on the reporting date, and any adjustment to tax payable in respect of prior years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reviewed on each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### 3.28 Events after the reporting period

Events after the reporting period that provide additional information about the Group's position at the reporting dates (adjusting events) are reflected in the consolidated financial statements. Events after the reporting period that are not adjusting events are disclosed in the notes when material.

#### 3.29 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by the Board of Directors (being chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available.

#### 3.30 Borrowing Costs

The Group, whenever required, generates funds from domestic and foreign sources in the form of borrowings, and bill and bond issuances in the local and international markets. The funds borrowed are recorded at their purchase costs and valued at amortised costs using the effective interest method.

An entity shall capitalise borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. An entity shall recognise other borrowing costs as an expense in the period in which it incurs them.

The bank has started a construction project to build a new head office that is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale and capitalized the borrowing costs amounting to TL 12,157 for the qualifying asset as of 31 December 2014 (2013: None).

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

# 3.31 Application of new and revised international financial reporting standards (IFRSs)

- a) Amendments to IFRSs affecting amounts reported and/or disclosures in the financial statements None.
- b) New and Revised IFRSs applied with no material effect on the consolidated financial statements

Amendments to IAS 19 Annual Improvements to 2010-2012 Cycle Annual Improvements to 2011-2013 Cycle

Defined Benefit Plans: Employee Contributions 1

IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16 and IAS 38,

IAS 24 <sup>1</sup>

IFRS 1, IFRS 3, IFRS 13, IAS 40 1

Amendments to IAS 19 Defined Benefit Plans: Employee Contributions

This amendment clarifies the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service. In addition, it permits a practical expedient if the amount of the contributions is independent of the number of years of service, in that contributions, can, but are not required, to be recognised as a reduction in the service cost in the period in which the related service is rendered

Annual Improvements to 2010-2012 Cycle

- **IFRS 2:** Amends the definitions of 'vesting condition' and 'market condition' and adds definitions for 'performance condition' and 'service condition'.
- **IFRS 3:** Require contingent consideration that is classified as an asset or a liability to be measured at fair value at each reporting date.
- **IFRS 8:** Requires disclosure of the judgements made by management in applying the aggregation criteria to operating segments, clarify reconciliations of segment assets only required if segment assets are reported regularly.
- **IFRS 13:** Clarify that issuing IFRS 13 and amending IFRS 9 and IAS 39 did not remove the ability to measure certain short-term receivables and payables on an undiscounted basis (amends basis for conclusions only).
- **IAS 16 and IAS 38:** Clarify that the gross amount of property, plant and equipment is adjusted in a manner consistent with a revaluation of the carrying amount.
- IAS 24: Clarify how payments to entities providing management services are to be disclosed.

<sup>&</sup>lt;sup>1</sup> Effective for annual periods beginning on or after 1 July 2014.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 3. Significant accounting policies (continued)

# 3.31 Application of new and revised international financial reporting standards (IFRSs) (continued)

b) New and Revised IFRSs applied with no material effect on the consolidated financial statements

Annual Improvements to 2011-2013 Cycle

IFRS 1: Clarify which versions of IFRSs can be used on initial adoption (amends basis for conclusions only).

IFRS 3: Clarify that IFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

**IFRS 13:** Clarify the scope of the portfolio exception in paragraph 52.

IAS 40: Clarifying the interrelationship of IFRS 3 and IAS 40 when classifying property as investment property or owner-occupied property.

c) New and revised IFRSs in issue but not yet effective

The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

IFRS 9

IFRS 14

Amendments to IFRS 11

Amendments to IAS 16 and IAS 38

Amendments to IAS 16 and IAS 41

**IFRS 15** 

Amendments to IAS 27

Amendments to IFRS 10 and IAS 28

Annual Improvements to 2012-2014 Cycle

Amendments to IAS 1

Amendments to IFRS 10, IFRS 12 and Investment Entities: Applying the Consolidation Exception 1 **IAS 28** 

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2016.

#### IFRS 9 Financial Instruments

IFRS 9, issued in November 2009, introduces new requirements for the classification and measurement of financial assets. IFRS 9 was amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition, and in November 2013 to include the new requirements for general hedge accounting. Another revised version of IFRS 9 was issued in July 2014 mainly to include a) impairment requirements for financial assets and b) limited amendments to the classification and measurement requirements by introducing a "fair value through other comprehensive income ("FVTOCI") measurement category for certain simple debt instruments.

Regulatory Deferral Accounts 1

Accounting for Acquisition of Interests in Joint operations 1

Clarification of Acceptable Methods of Depreciation and

Amortisation 1

Agriculture: Bearer Plants 1

Revenue from Contracts with Customers <sup>3</sup>

Equity Method in Separate Financial Statements 1

Sale or Contribution of Assets between an Investor and its

Associate or Joint Venture 1

Disclosure Initiative 1

IFRS 5, IFRS 7, IAS 9, IAS 34 2

<sup>&</sup>lt;sup>3</sup> Effective for annual periods beginning on or after 1 January 2017.

<sup>&</sup>lt;sup>4</sup> Effective for annual periods beginning on or after 1 January 2018.

<sup>&</sup>lt;sup>2</sup> Effective for annual periods beginning on or after 1 July 2016.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

# 3.31 Application of new and revised international financial reporting standards (IFRSs) (continued)

c) New and revised IFRSs in issue but not yet effective (continued)

IFRS 14 Regulatory Deferral Accounts

IFRS 14 Regulatory Deferral Accounts permits an entity which is a first-time adopter of International Financial Reporting Standards to continue to account, with some limited changes, for 'regulatory deferral account balances' in accordance with its previous GAAP, both on initial adoption of IFRS and in subsequent financial statements.

IFRS 14 was issued by the IASB on 30 January 2014 and is applies to an entity's first annual IFRS financial statements for a period beginning on or after 1 January 2016.

Amendments to IFRS 11 Accounting for Acquisition of Interests in Joint operations

This amendment requires an acquirer of an interest in a joint operation in which the activity constitutes a business to:

- apply all of the business combinations accounting principles in IFRS 3 and other IFRSs, except for those principles that conflict with the guidance in IFRS 11,
- disclose the information required by IFRS 3 and other IFRSs for business combinations.

Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortisation

This amendment clarifies that that a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset is not appropriate for property, plant and equipment, and introduces a rebuttable presumption that an amortisation method that is based on the revenue generated by an activity that includes the use of an intangible asset is inappropriate, which can only be overcome in limited circumstances where the intangible asset is expressed as a measure of revenue, or when it can be demonstrated that revenue and the consumption of the economic benefits of the intangible asset are highly correlated. The amendment also adds guidance that expected future reductions in the selling price of an item that was produced using an asset could indicate the expectation of technological or commercial obsolescence of the asset, which, in turn, might reflect a reduction of the future economic benefits embodied in the asset.

Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants

This amendment include 'bearer plants' within the scope of IAS 16 rather than IAS 41, allowing such assets to be accounted for a property, plant and equipment and measured after initial recognition on a cost or revaluation basis in accordance with IAS 16. The amendment also introduces a definition of 'bearer plants' as a living plant that is used in the production or supply of agricultural produce, is expected to bear produce for more than one period and has a remote likelihood of being sold as agricultural produce, except for incidental scrap sales, and clarifies that produce growing on bearer plants remains within the scope of IAS 41.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

# 3.31 Application of new and revised international financial reporting standards (IFRSs) (continued)

c) New and revised IFRSs in issue but not yet effective (continued)

IFRS 15 Revenue from Contracts with Customers

IFRS 15 provides a single, principles based five-step model to be applied to all contracts with customers.

The five steps in the model are as follows:

- Identify the contract with the customer.
- Identify the performance obligations in the contract,
- Determine the transaction price,
- Allocate the transaction price to the performance obligations in the contracts,

Recognise revenue when the entity satisfies a performance obligation.

Amendments to IAS 27 Equity Method in Separate Financial Statements

This amendment permits investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in separate financial statements.

Amendments to IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

This amendment clarifies the treatment of the sale or contribution of assets from an investor to its associate or joint venture.

Annual Improvements 2012-2014 Cycle

**IFRS 5:** Adds specific guidance in IFRS 5 for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.

**IFRS** 7: Additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset, and clarification on offsetting disclosures in condensed interim financial statements.

**IAS 9:** Clarify that the high quality corporate bonds used in estimating the discount rate for post-employment benefits should be denominated in the same currency as the benefits to be paid.

IAS 34: Clarify the meaning of 'elsewhere in the interim report' and require a cross-reference.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 3. Significant accounting policies (continued)

# 3.31 Application of new and revised international financial reporting standards (IFRSs) (continued)

c) New and revised IFRSs in issue but not yet effective (continued)

Amendments to IAS 1 Disclosure Initiative

This amendment addresses perceived impediments to preparers exercising their judgement in presenting their financial reports.

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception

This amendment addresses issues that have arisen in the context of applying the consolidation exception for investment entities by clarifying the following points:

- The exemption from preparing consolidated financial statements for an intermediate parent entity is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all of its subsidiaries at fair value.
- A subsidiary that provides services related to the parent's investment activities should not be consolidated if the subsidiary itself is an investment entity.
- When applying the equity method to an associate or a joint venture, a non-investment entity investor in an investment entity may retain the fair value measurement applied by the associate or joint venture to its interests in subsidiaries.
- An investment entity measuring all of its subsidiaries at fair value provides the disclosures relating to investment entities required by IFRS 12.

The Group evaluates the effects of these standards, amendments and improvements on the consolidated financial statements.

#### 4. Use of estimates and judgements

Management decides to the development, selection and disclosure of the Bank's critical accounting policies and estimates, and the application of these policies and estimates.

These disclosures supplement the commentary on financial risk management (see note 6).

# Key sources of estimation uncertainty

Allowances for loan losses

Assets accounted for at amortised cost are evaluated for impairment on a basis described in accounting policy 3.10.

The Bank reviews its loan portfolio to assess impairment at least on a monthly basis. In determining whether an impairment loss should be recorded in the profit or loss, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans and individual loans. All loans with principal and/or interest overdue for more than 90 days are considered as impaired and individually assessed. Other evidence for impairment may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the Bank.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 4. Use of estimates and judgements (continued)

#### Key sources of estimation uncertainty (continued)

Allowances for loan losses (continued)

Due to the increase in the consumer loan portfolio of the Bank and the availability of the historical trends of the probability of default, starting from 1 January 2012, the Bank started to provide collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified except for loans and receivables subject to individual assessment for impairment.

Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in accounting policy 3.10. For financial instruments that require varying degrees of judgement depending liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument. See also "Valuation of financial instruments" below.

# Critical accounting judgements in applying the Bank's accounting policies

Critical accounting judgements made in applying the Bank's accounting policies include:

Impairment of investment in equity securities

Investments in equity securities are evaluated for impairment on the basis described in accounting policy 3.10.

Valuation of financial instruments

The Bank's accounting policy on fair value measurements is discussed in accounting policy 3.10.

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Quoted market price (unadjusted) in an active market for identical instrument.

Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments using valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Bank determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

#### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

# 4. Use of estimates and judgements (continued)

# Critical accounting judgements in applying the Bank's accounting policies (continued)

The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like forwards and currency swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt securities. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

This table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

At 31 December 2014	Note	Level 1	Level 2	Level 3	Total
Tradina	1.7	2.500			
Trading assets	11	3,590	661	-	4,251
Investment securities – AFS portfolio	12	779,783	91,126	-	870,909
		783,373	91,787	-	875,160
Trading liabilities	11	-	(2,510)	- -	(2,510)
		_	(2,510)		(2,510)
At 31 December 2013	Note	Level 1	Level 2	Level 3	Total
Trading assets	11	2 766	2.492		6.240
Investment securities – AFS portfolio	12	3,766 644,789	2,482	-	6,248 644,789
	T	648,555	2,482	.=	651,037
Trading liabilities	11	-	(1,475)	-	(1,475)
		-	(1,475)		(1,475)

Financial asset and liability classification

The Bank's accounting policies provide scope for assets and liabilities to be designated on inception into different accounting categories in certain circumstances:

In classifying financial assets and liabilities as "trading", the Bank has determined that it meets the description of trading assets and liabilities set out in accounting policy 3.10.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

#### 4. Use of estimates and judgements (continued)

# Critical accounting judgements in applying the Bank's accounting policies (continued)

Deferred taxes

Deferred tax assets and liabilities are recorded using substantially enacted tax rates for the effect of temporary differences between book and tax bases of assets and liabilities. Currently, there are deferred tax assets resulting from operating loss carry-forwards and deductible temporary differences, all of which could reduce taxable income in the future. Based on available evidence, both positive and negative, it is determined whether it is probable that all or a portion of the deferred tax assets will be realized. The main factors which are considered include future earnings potential; cumulative losses in recent years; history of loss carry-forwards and other tax assets expiring; the carry-forward period associated with the deferred tax assets; future reversals of existing taxable temporary differences; taxplanning strategies that would, if necessary, be implemented, and the nature of the income that can be used to realize the deferred tax asset. If based on the weight of all available evidence, it is the Group's belief that taxable profit will not be available sufficient to utilize some portion of these deferred tax assets, then some portion of or all of the deferred tax assets are not recognized. The Group has not recognized deferred tax assets because it is in the development stage and it is not apparent that taxable profit will be available sufficient to recognize deferred tax assets. If future results of operations exceed the Group's current expectations, the existing unrecognized deferred tax assets may be recognized, resulting in future tax benefits.

# Impairment of tangible and intangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 5. Restatement of prior year financial statements

The table below summarises the restatements to the consolidated balance sheet, statement of profit or loss of the Group as at and for the year ended 31 December 2013:

	Restate	ment	Restatements and	As restated
	Note	31 December 2013	reclassifications	31 December 2013
ASSETS				
Cash and cash equivalents		196,494	-	196,494
Reserve deposits at Central Bank		299,299		299,299
Trading assets		6,248		6,248
Trade and other receivables		6,157	_	6,157
Inventories		3,957	_	3,957
Loans and advances to customers	13	3,580,143	(2,274)	3,577,869
Investment securities		644,789	(2,271)	644,789
Equity accounted investees		8,675		8,675
Tangible assets		181,950	_	181,950
Intangible assets	7	36,829	22,827	
Goodwill	7	3,796		59,656
Deferred tax assets	,	5,118	(3,292)	504
Other assets		117,902	(110)	5,118
· · · · · · · · · · · · · · · · · · ·		117,902	(118)	117,784
Total assets		5,091,357	17,143	5,108,500
LIABILITIES				
Trading liabilities		1,475	-	1,475
Trade and other payables	7	7,177	11,738	18,915
Obligations under repurchase agreements		538,404	-	538,404
Financial lease liabilities		32,229		
Debt securities issued		2,004,194	-	32,229
Funds borrowed		1,098,274	-	2,004,194
Provisions		54,054	-	1,098,274
Income taxes payable			-	54,054
Deferred tax liability	7	8,791	4.565	8,791
Other liabilities	13	512.505	4,565	4,565
Other madmittes	13	512,505	(2,404)	510,101
Total liabilities		4,257,103	13,899	4,271,002
EQUITY				
Share capital		701,595	_	701,595
Legal reserves		11,279	_	11,279
Unrealised gains/(losses) on available-for-sale				11,277
assets		(10,716)	(1,283)	(11,999)
Actuarial gain/ (loss)		_	133	122
Translation reserves		_	1,197	133
Retained earnings		131,412	(551)	1,197 130,861
Total equity attributable to				
equity holders of the Bank				
Non-controlling interests		833,570	(504)	833,066
Non-conditing interests		684	3,748	4,432
Total equity		834,254	3,244	837,498
Total liabilities and assista				
Total liabilities and equity		5,091,357	17,143	5,108,500

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 5. Restatement of prior year financial statements (continued)

	As previously	<b>D</b>	
	reported 31 December 2013	Restatements and reclassifications	As restated 31
Interest income	515,006	reciassifications	December 2013 515,006
Interest expense	(243,494)	_	(243,494)
Net interest income	271,512		271,512
			2/1,312
Fees and commission income	98,183	_	98,183
Fees and commission expense	(19,793)	-	(19,793)
Net fee and commission income	78,390	_	78,390
Net trading (loss) / income (*)	(9,348)	716	(8,632)
Sales income	35,110	-	35,110
Other income	25,745	-	25,745
Operating income	401,409	716	402,125
Net impairment loss on financial assets	(42.41.6)		
Impairment on stock	(43,416)	-	(43,416)
Personnel expenses	(1,141)		(1,141)
Depreciation and amortisation	(88,995)	-	(88,995)
Administrative expenses (**)	(12,682)	(6.060)	(12,682)
Cost of sales	(43,797)	(6,869)	(50,666)
Cost of services (*)	(3,337) (20,930)	(1.066)	(3,337)
Other operating expenses (**)	(24,758)	(1,966)	(22,896)
Total operating expenses		6,869	(17,889)
Total operating expenses	(239,056)	(1,966)	(241,022)
Share of profit of equity accounted investee	(191)	_	(191)
Profit before income tax	162,162	(1,250)	160,912
Income tax expense	(36,765)	393	(2( 250)
Net profit for the year from continuing operations	125,397	(857)	(36,372) 124,540
Profit attributable to		(007)	124,540
Equity holders of the Bank			
Non-controlling interest	125,263	(554)	124,709
Profit for the year	134	(303)	(169)
Front for the year	125,397	(857)	124,540
Other comprehensive income			•
Items that will not be reclassified to profit or loss:	122		122
Change in actuarial gain related to employee benefits	133 166	-	133
Tax effect	(33)	-	166
Items that are or may be reclassified subsequently	• •	-	(33)
to profit or loss:	(18,941)	-	(18,941)
Change in fair value of available-for-sale financial assets	(25,173)	_	(25,173)
Foreign currency translation differences	1,197	· <u>-</u>	1,197
Income tax on other comprehensive income	5,035	-	5,035
Other comprehensive income for the year, net of tax	(18,808)	-	(18,808)
Total comprehensive income for the year	106,589	(857)	105,732
Total comprehensive income attributable to:			
Equity holders of the Bank	106,455	(857)	105,598
Non-controlling interest	134	-	134
Total comprehensive income for the year	106,589	(857)	105,732

<sup>(\*)</sup>The Group did not recognize the amortization expenses amounting to TL 1,966, foreign exchange difference on consideration payable amounting to TL 716 in its previously reported prior year financials. Therefore the Group has decided to restate its previously reported financial statements as of 31 December 2013 (Note 7).

<sup>(\*\*)</sup>The Group reclassified consultancy expenses amounting to TL 6,869 from other operating expenses to administrative expenses.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management

### Introduction and overview

The Bank has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risks
- operational risks.

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk, and the Bank's management of capital.

### Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. The Board has established the Audit Committee and Risk Management Department, which are responsible for developing and monitoring Bank risk management policies in their specified areas. The Audit Committee has non-executive members and report regularly to the Board of Directors on their activities.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Audit Committee is responsible for monitoring compliance with the Bank's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Bank. The Audit Committee is assisted in these functions by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

### Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks and investment securities. For risk management reporting purposes, the Bank considers and consolidates all elements of credit risk exposure (such as individual obligor default risk, country and sector risk).

For risk management purposes, credit risk arising on trading securities is managed independently, but reported as a component of market risk exposure.

### Management of credit risk

The Bank's credit risk management strategy is based on a three-part methodology that embraces the customer selection, credit allocation, and credit pricing stages. Since it was founded, the Bank has always managed its credit risks by taking a portfolio-logic approach. This sums up the Bank's basic risk management strategy.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Credit risk (continued)

In the first stage of the lending process, industry weightings are determined and firms that are seeking credit are given a preliminary screening. This initial check is followed by the credit allocation stage in which firms are individually rated and the Bank's guarantee strategy is determined according to the results of this rating. In the final stage of the lending process, prices are determined by taking a risk-premium approach.

### Exposure to credit risk

		ks (excluding			Loans and	advances to		
		ntral Bank)	Trade red	Trade receivables customers		mers	Investmen	t securities
	31 December 2014	31 December 2013	31 December 2014	31 December 2013	31 December 2014	31 December 2013	31 December 2014	31 December 2013
Carrying amount	155,337	82,873	15,135	6,157	3,983,292	3,577,869	887,838	644,789
Assets at amortised cost								
Neither past due nor impaired								
- Low risk	155,337	82,873	15,135	6,157	3,324,131	3,304,401	16,929	_
- Medium risk	-	· -	· -	, <u>-</u>	550,554	228,459	10,525	_
- High risk	-	-	_	_	41,620	19,393	_	_
- Non graded				-	-		-	
Non-performing financial assets	-	-	7,690	-	120,052	87,945	_	_
Gross amount	155,337	82,873	22,825	6,157	4,036,357	3,640,198	16,929	
Allowance for impairment								
- Individual impairment	-	-	(7,690)		(42,686)	(54,145)		
- Collective impairment	-	-	-		(10,379)	(8,184)	<u>_</u>	
Carrying amount					(10,572)	(0,101)		
amortised cost	155,337	82,873	15,135	6,157	3,983,292	3,577,869	16,929	
Assets at fair value								
Available-for-sale assets								
Neither past due nor impaired								
- Low risk	-	_	_	_	_	_	870,909	644,789
Carrying amount fair value	-	-		-			870,909	644,789
Total carrying amount	155 227	02.072	15125					
Total carrying amount	155,337	82,873	15,135	6,157	3,983,292	3,577,869	887,838	644,789

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Credit risk (continued)

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's statement of financial position; or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the statement of financial position.

The similar agreements include derivative clearing agreements. Similar financial instruments include derivatives. Financial instruments such as loans and funds are not disclosed in the tables below unless they are offset in the statement of financial position.

Such collateral is subject to each agreement terms. The terms also give each party the right to terminate the related transactions on the counterparty's failure to post collateral.

The Bank receives and gives collateral in the form of cash in respect of the derivative transactions.

Financial assets and liabilities subject to offsetting, enforceable master netting arrangements and similar agreements

					Related amounts not offset in the statement of financial position			
	Types of financial assets	Gross amounts of recognised financial assets	Gross amounts of recognised financial liabilities offset in the statement of financial position	Net amounts of financial assets presented in the statement of financial position	Financial instruments (including non- cash collateral)	Cash collateral received	Net amount	
31 December 2014	Derivatives trading assets	661	-	661	(661)	-	-	
31 December 2013	Derivatives trading assets	2,482	· -	2,482	(2,482)	-		

			Related amounts not offset in the statement of financial position				
	Types of financial liabilities	Gross amounts of recognised financial liabilities	Gross amounts of recognised financial assets offset in the statement of financial position	Net amounts of financial liabilities presented in the statement of financial position	Financial instruments (including non- cash collateral)	Cash collateral received	Net amount
31 December 2014	Derivatives trading liabilities	2,510	-	2,510	(2,510)		-
31 December 2013	Derivatives trading liabilities	1,475	-	1,475	(1,475)	-	-

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Credit risk (continued)

Impaired loans and advances to customers

Impaired loans and advances to customers are those for which the Bank determines that it is probable that it will be unable to collect all principal and interest due to according to the contractual terms of the loans.

### Allowance for impairment

The Bank establishes an allowance for impairment losses on assets carried at amortised cost that represents its estimate of incurred losses in its loan. This allowance is a specific loss component that relates to individually significant exposures.

Due to the increase in the consumer loan portfolio of the Bank and the availability of the historical trends of the probability of default, starting from 1 January 2012, the Bank started to provide collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified except for loans and receivables subject to individual assessment for impairment.

### Write-off policy

The Bank writes off a loan balance, and any related allowances for impairment losses, when Bank determines that the loan is uncollectible. This determination is reached after considering information such as occurrence of significant changes in the borrower's / issuer's financial position such that the borrower / issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired assets by risk grade.

	Loans and ad custom	
	Gross	Net
31 December 2014 Individually impaired	120,052	77,366
31 December 2013 Individually impaired	87,945	33,800

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Credit risk (continued)

The Bank holds collateral against loans and advances to customers in the form of mortgage interests over machinery, other registered securities over assets, and guarantees.

Cash loans	31 December 2014	31 December 2013
Against neither past due nor impaired		
- Cash blockage	45,847	39,261
- Pledge on assets	98,100	109,069
- Cheques and notes	-	4,152
- Shares	19,287	-
Against past due but impaired		
- Cash blockage	_	
- Pledge on assets	243	6,056
Against individually impaired		
- Pledge on assets	63,796	3,150
Total	227,273	161,688

The Bank also holds collateral against non-cash loans as stated below:

Non-cash loans	31 December 2014	31 December 2013
Cash blockage Pledge on assets	15,247 97,367	39,235 66,692
	112,614	105,927

In addition to collaterals stated above, the Bank holds customer sureties amounting against its cash loans and advances to customers and against its non-cash loans.

### Concentration risk by location

The Bank's total risk for loans and advances to customers and investment debt securities (held-to-maturity portfolio) is mainly concentrated on Turkey.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Credit risk (continued)

Concentration risk by sector

The Bank monitors concentrations of credit risk for cash loans and advances to customer and non-cash loans to customers by sector. An analysis of concentrations of credit risk at the reporting date is shown below:

	31	31 December 2014					31 December 2013				
	Cash		Non-cash		Cash		Non-cash				
Sector	loans	- %	loans	%	loans	<u>%</u>	loans	%			
Construction	528,720	13	377,710	38	32,453	1	479,066	48			
Financial institution	2,319	-	72,531	7	61,835	2	40,832	4			
General services	1,757,126	45	142,037	14	1,414,991	39	117,895	12			
Media	, , , <u>-</u>	_	5,383	1	-, , , , ,	_	54,308	5			
Automotive	17,677	_	17,691	2	730	_	19,107	2			
Textile	, -	_	10,619	1	96,033	3	11,766	1			
IT industry	_	_	1,044			-	11,700	1			
Electricity industry	_	_	3,450	_	_	_	3,635	_			
Iron and steel industry	_	_	58,842	6	_	_	202	_			
Public	· -	_	-	-	_	_	202	_			
Machinery and equipment	· <b>_</b>	_	206	_	4,176	_	109	-			
Energy industry	1,424	_	269,841	27	4,170	_	237,333	24			
Trade	144,913	4			118,499	3	251,333	2 <del>4</del>			
Other <sup>(*)</sup>	1,531,113	38	31,755	4	1,849,152	52	29,217	4			
	3,983,292	100	991,109	100	3,577,869	100	993,470	100			

<sup>(\*)</sup> Includes consumer loans, unclassified loans, factoring and leasing receivables.

### Securitization

The Bank has established Asset Backed Securitization Funds named Aktif Yatırım Bankası A.Ş. (7) No'lu Emek Varlık Finansman Fonu and Aktif Yatırım Bankası A.Ş. (8) No'lu Emek Varlık Finansman Fonu in accordance with the communiqué of Capital Markets Board Serial: III No: 35 Principles Regarding Asset Finance Funds and Asset Backed Securities. TL 363,206 portion of the Bank's consumer loans were transferred to the Asset Backed Securitization Fund and TL 14,642 of profit gained from the transaction is accounted as "Gains on Sales of Assets" (31 December 2013: The Bank has established Asset Backed Securitization Funds named Aktif Yatırım Bankası A.Ş. (7) No'lu Emek Varlık Finansman Fonu and Aktif Yatırım Bankası A.Ş (8) No'lu Emek Varlık Finansman Fonu in accordance with the communiqué of Capital Markets Board Serial: III No: 35 Principles Regarding Asset Finance Funds and Asset Backed Securities. TL 443,713 portion of the Bank's consumer loans were transferred to the Asset Backed Securitization Fund and TL 21,619 of profit gained from the transaction is accounted as "Gains on Sales of Assets").

Securitised loans are derecognised following the transfer of assets, credit risks and rights related to the transferred asset.

The Bank carries a guarantee risk due to securitization. TL 19,015 (31 December 2013: 13,802 TL) portion of the risk is accounted as blocked marketable security and measured with fair value.

There is an amount of TL 78,544 securitization position exists as blocked marketable security (31 December 2013: TL 18,516).

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations from its financial liabilities.

### Management of liquidity risk

The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Bank's reputation.

The Bank funds its short-term liquidity with interbank. In the case of long-term liquidity need, the Bank utilises capital market instruments. Additionally, the Bank also funds itself from the domestic and foreign market when it needs additional funds.

### Exposure to liquidity risk

The key measure used by the Bank for managing liquidity risk is the ratio of net liquid assets to short-term funds borrowed. For this purpose net liquid assets are considered as including cash and cash equivalents and trading debt securities for which there is an active and liquid market less any short-term funds borrowed and commitments. A similar, but not identical, calculation is used to measure the Bank's compliance with the liquidity limit established by the BRSA.

	31 December 2014	31 December 2013
Average for the year	140%	174%
Maximum for the year	211%	219%
Minimum for the year	101%	135%

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Liquidity risk (continued)

Residual contractual maturities of financial liabilities

		Carrying	Gross nominal inflow/	On	Less than	1-3	3 months		More than 5
	Note	amount	(outflow)	demand	1 month	months	to 1 year	1-5 years	years
31 December 2014									
Non-derivative liabilities									
Obligations under repurchase agr.	19	193,677	(193,933)	_	(192,211)	(1,653)	(69)		
Debt securities issued	21	3,008,118	(3,051,811)	_	(1,439,823)	(1,282,389)	(313,243)	(16,356)	-
Funds borrowed	20	1,509,958	(1,535,863)	_	(660,227)	(375,720)	(298,271)	(201,645)	-
Trade payables		35,085	(35,085)	(35,085)	(000,227)	(373,720)	(290,2/1)	(201,043)	-
Financial lease liabilities		40,223	(40,223)	(55,005)	_	-	_	(40,223)	-
Customer accounts (*)	24	403,155	(403,155)	(403,155)	-	-	-	(40,223)	-
customer accounts ( )	27	105,155	(405,155)	(405,155)	-	-	-	-	-
Derivative financial instruments									
Inflow	11	(661)	604,555		569,090	17,486	17,979		
Outflow	11	2,510	(606,917)	_	(560,459)	(28,755)	(17,703)	-	-
		2,510	(000,517)		(300, 439)	(28,733)	(17,703)	-	-
		5,192,065	(5,262,432)	(438,240)	(2,283,630)	(1,671,031)	(611,307)	(258,224)	
*) Included in other liabilities.				(,)	(=,===,===)	(1,0/1,021)	(011,507)	(230,224)	
					,				
			Gross	S					More
			nomina	l					than
		Carrying	inflow i	/ Oı	n Less than	ı 1-3	3 months	1-5	5
	Note	amount	(outflow)	demano	l 1 month	n months	to 1 year	years	years
31 December 2013									
Non-derivative liabilities									
Obligations under repurchase agr.	19	520.404	(520 (12)		/=== ===				
Debt securities issued	21	538,404	( ,,,		- (538,591)		-	-	-
Funds borrowed	21 20	2,004,194			- (904,250)		(488,342)	-	-
Trade payables	20	1,098,274			- (692,393)		(307,102)	(9,124)	-
Financial lease liabilities		18,915	` ' '	,	- (18,915)	) -	-	-	-
		32,229	. , ,		-		(32,229)	-	-
Customer accounts <sup>(*)</sup>	24	456,383	(456,554)	(436,808)	) (19,746)	)	-	-	-
Derivative financial instruments									
Inflow	11	(2.402	377.04	7	246.00				
Outflow	11	(2,482	,		- 346,80	,	-	-	-
Outhow	11	1,475	(382,034	)	- (350,964	(31,070)	-	_	-

<sup>(\*)</sup> Included in other liabilities.

The gross nominal inflow / (outflow) disclosed in the table above is the contractual, undiscounted cash flow on the financial liability or commitment.

(4,187,254)

(436,808) (2,178,055)

(735,594)

(9,124)

4,147,392

### Market risk

Market risk is the risk that, measured by changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's / issuer's credit standing) which will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

Overall authority for market risk is vested in Asset and Liability Committee ("ALCO").

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Market risk (continued)

Exposure to market risks – trading portfolios

The principal tool used to measure and control market risk exposure within the Bank's portfolios is Standard Method.

A summary of the Standard Method position of the Bank's portfolios on 31 December 2014 and 2013 and during the period is as follows:

-	At the end			
	of the year	Average	Maximum	Minimum
31 December 2014				
Foreign currency risk	760	420	1,242	142
Interest rate risk	17,204	13,901	16,774	10,613
Counterparty	944	2,148	3,861	977
Equity risk	<u>-</u>	443	482	411
Commodity risk	697	197	697	-
	19,605	17,109	23,056	12,143
31 December 2013				
Foreign currency risk	2,818	850	5,119	111
Interest rate risk	10,075	11,482	13,279	10,075
Counterparty	2,959	1,743	2,959	984
Equity risk	452	420	485	66
	16,304	14,495	21,842	11,236

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Market risk (continued)

Exposure to interest rate risk – non-trading portfolios

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instrument because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having preapproved limits for repricing bands. The ALCO is the monitoring body for compliance with these limits and is assisted by Risk Management Department of the Bank in its day-to-day monitoring activities. A summary of the Bank's interest rate gap position on non-trading portfolios is as follows:

	Note	Carrying amount	Unallocated	On demand	Less than 3 months	3-6 months	6-12 months	1-5 years	More than 5 years
31 December 2014									
Cash and cash equivalents	9	286,470	_	165,441	121,029				
Reserve deposits at Central Bank	10	497,612	_	103,441	497,612	-	-	-	-
Trading assets	11	3,590	_	_	3,590	-	-	-	-
Loans and advances to customers	13	3,983,292	_		1,483,087	1.066.136	205,545	1 106 163	40.071
Investment securities	12	887,838	160	_	131,227	165,316	,	1,186,153	42,371
		5,658,802	160	165,441	2,236,545	1,231,452	148,968 354,513	11,937 1,198,090	430,230
		2,000,002		105,441	2,230,343	1,231,432	354,513	1,198,090	472,601
Obligations under repurchase agr.	19	193,677	-	_	193,610	67	_		
Debt securities issued	21	3,008,118	_	_	2,694,495	168,985	129,500	15,138	-
Financial lease liabilities		40,223	-	-	2,00 1,100	100,703	125,500	40,223	-
Funds borrowed	20	1,509,958	-	_	1,027,399	119,928	175.352	187,279	
		4,751,976	-	-	3,915,504	288,980	304,852	242,640	
							7		
Interest rate gap		906,826	160	165,441	(1,678,959)	942,472	49,661	955,450	472,601
	Note	Carrying amount	Unallocated	On demand	Less than 3 months	3-6 months	6-12 months	1-5 years	More than 5
		- Willouit	Chanocateu	ucmanu	months	months	months	1-5 years	years
31 December 2013									
Cash and cash equivalents	9	196,494	-	145,219	51,275	_	_	_	_
Reserve deposits at Central Bank	10	299,299	_	· -	299,299	_	_	_	_
Trading assets	11	3,766	-	-	3,766	_	_	_	
Loans and advances to customers	13	3,577,869	-	_	2,052,545	171,033	202.840	1,078,891	72,560
Investment securities - AFS	12	644,789	_	-	193,766	45,787	101,438	279,257	24,541
		4,722,217	_	145,219	2,600,651	216,820	304,278	1,358,148	97,101
OUT of the state of					-				
Obligations under repurchase agr.	19	538,404	-	-	538,404	-	-	-	-
Debt securities issued	21	2,004,194	-	-	1,530,364	467,280	6,550	-	-
Financial lease liabilities		32,229	-	-	-	-	32,229	-	_
C 1. 1	20	1,098,274	_	-	786,844	224,851	75,907	10,672	-
Funds borrowed	20								
Funds borrowed	20	3,673,101	-	-	2,855,612	692,131	114,686	10,672	

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Market risk (continued)

Interest rate sensitivity

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Bank's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered on a monthly basis include a 100 basis point (bp) parallel fall or rise in all yield curves. An analysis of the Bank's sensitivity to an increase or decrease in market interest rates (assuming no asymmetrical movement in yield curves and a constant statement of financial position) is as follows:

	Profit or loss		Equit	y
At 31 December 2014	100 bp increase	100 bp decrease	100 bp increase	100 bp decrease
Investment securities – available-for-sale	-	-	(10,354)	10,548
	-	-	(10,354)	10,548
	Profit (	or loss	Equit	y
At 31 December 2013	100 bp increase	100 bp decrease	100 bp increase	100 bp decrease
Investment securities – available-for-sale	-	-	(5,950)	6,175
	_	-	(5,950)	6,175

Summary of average interest rates

As at 31 December 2014 and 2013, the summary of average interest rates for different assets and liabilities are as follows:

	31 December 2014			31 December 2013		
	Euro	USD	TL	Euro	USD	TL
Assets						
Cash and cash equivalents	_	_	5.25	_	_	8.82
Loans and advances to customers	8.31	8.41	15.88	8.63	8.33	12.57
Investment securities – AFS	4.17	5.17	8.51	5.13	11.88	7.51
Investment securities – HTM	-	-	11.33	_	-	-
Liabilities						
Obligations under repurchase agreements	1.32	2.02	7.13	3.51	3.25	6.97
Debt securities issued	2.84	3.01	11.19	4.53	4.71	10.16
Funds borrowed	2.56	2.56	14.07	2.64	2.46	8.91

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Foreign currency risk

31 December 2014	Euro	USD	Other	Total
			-	
Cash and cash equivalents	11,308	89,028	11,388	111,724
Reserve deposits at Central Bank	73,622	413,927	10,063	497,612
Loans and advances to customers	528,348	949,945	-	1,478,293
Investment securities – AFS	16,449	22,923	-	39,372
Equity accounted investees	<u>-</u>	7,196	4,292	11,488
Other assets	2,157	7,424	-	9,581
Trade and other payables	(32)	(47)	_	(79)
Funds borrowed	(233,783)	(1,088,424)	_	(1,322,207)
Obligations under repurchase agreements	(2,317)	(11,174)	-	(13,491)
Debt securities issued	(189,101)	(373,412)	_	(562,513)
Other liabilities	(157,667)	(129,458)	(22,414)	(309,539)
Net statement of financial position	48,984	(112,072)	3,329	(59,759)
				(,,)
Forward exchange contracts	(48,319)	104,637	(4,655)	51,663
Net total position	665	(7,435)	(1 226)	(9,006)
Position		(7,433)	(1,326)	(8,096)
31 December 2013	Euro	USD	Other	Total
				10111
Cash and cash equivalents	29,372	35,123	4,879	69,374
Reserve deposits at Central Bank	53,186	236,811	9,302	299,299
Loans and advances to customers	323,073	435,147	-,502	758,220
Investment securities – AFS	15,841	17,886	_	33,727
Other assets	2,065	10,035	34	12,134
Funds borrowed	(164,438)	(665,057)	-	(829,495)
Obligations under repurchase agreements	(15,486)	(1,551)	_	(17,037)
Debt securities issued	(119,507)	(142,368)	_	(261,875)
Other liabilities	(198,565)	(159,456)	(13,267)	(371,288)
Net statement of financial position	(74,459)	(233,430)	948	(306,941)
	(, 1, 10)	(200,100)	770	(300,741)
Forward exchange contracts	74,732	185,416	· <u>-</u>	260,148
Net total position	273	(48,014)	948	(46,793)

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Foreign currency risk (continued)

Sensitivity analysis

A 10 percent weakening of TL against the foreign currencies on 31 December 2014 and 2013 would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

31 December 2014	Equity	Profit or loss
Euro	67	(16)
USD	(744)	(848)
Other currencies	(133)	(133)
	(810)	(997)
31 December 2013	Equity	Profit or loss
Euro	27	3
USD	(4,801)	(4,581)
Other currencies	95	95
	(4,679)	(4,483)

A 10 percent strengthening of the TL against the foreign currencies on 31 December 2014 and 2013 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

### Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Bank's operations and are faced by all business entities.

The operational risk items in the Bank are determined in accordance with the definition of operational risk by considering as a whole processes, products and departments. The control areas are set for operational risks within the Bank and all operational risks are followed by assigning the risks to these control areas. In this framework, an appropriate monitoring methodology is developed for each control area that covers all operational risks and control frequencies are determined.

All the operational risks that are exposed during the operations, the risk levels of the operations and/or new products/services, together with the losses of the Bank arising from operational risks are regularly monitored by the Risk Management Department of the Bank, and if deemed necessary, the risk levels are updated and periodically reported to the Risk Committee and the Board of Directors.

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Operational risk (continued)

The Bank calculated the value of operational risk in accordance with the fourth section regarding the "Computation of Value of Operational Risk" of the circular, "Regulation on Measurement and Assessment of Capital Adequacy of Banks" Communiqué published in the Official Gazette no. 28337 on June 28, 2012 and entered into force as of July 1, 2012, using gross profit of the last three years 2013, 2012 and 2011 ("the Basic Indicator Approach). The amount, calculated as TL 36,547 as at 31 December 2014 (31 December 2013: TL 23,439) represents the operational risk that the Group may be exposed to and the amount of minimum capital requirement to eliminate this risk. Value of operational risk amounted to TL 456,838 (31 December 2013: TL 292,987) and is calculated as 12.5 times the operational risk.

### Capital management

The Bank's lead regulator, BRSA sets and monitors capital requirements for the Bank as a whole.

Capital adequacy ratio has been calculated in accordance with the "Regulation on Measurement and Assessment of Capital Adequacy of Banks", "Credit Risk Mitigation Techniques" and "Calculation of Risk weighted Amounts for Securitizations" Communiqués that have been published in Official Gazette no. 28337 on 28 June 2012 and became effective as of 1 July 2012 and "Regulation on Equity of Banks" that has been published in Official Gazette no. 26333 on November 1, 2006.

Capital adequacy ratio is calculated based on total capital requirements needed for credit risk, market risk and operational risk. Credit risk is calculated by holding risk-weighted assets and non-cash loans subject to risk weights in the relevant legislation and taking risk mitigation techniques into account; the standard method is used to calculate market risk and the basic indicator approach is used to calculate operational risk.

In implementing current capital requirements of BRSA requires the Bank to maintain an 8% ratio of total capital to total risk-weighted assets.

As at 31 December 2014, the Bank's capital adequacy ratio is 12.73% (31 December 2013: 13.23%).

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 6. Financial risk management (continued)

### Financial assets and liabilities

### Accounting classification and fair values

The determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets or valuation techniques. However, the Bank expects no significant difference between the fair value and carrying value of the financial instruments below since most of the financial instruments' maturities are short-term except for the loans and advances to customers and investment securities.

Valuation technique used for determining the fair value of the loans and advances to customers is net present value model. Assumptions and inputs used in net present value model include benchmark interest rates, credit spreads or other premium used in estimating discount rates. The fair value of the investment securities is determined based on the quoted market prices. The objective of valuation technique is to arrive at a fair value determination that reflects the prices of the loans and advances to customers and investment securities at the reporting date that would have been determined by market participants acting at arm's length.

The table below sets out the Group's classification of each class of financial assets and liabilities and their fair values.

The fair value measurement for fixed rate loans and receivables are calculated by using the discounted cash flow method and has been categorised as a Level 2 fair value based on the inputs to the valuation technique used.

	Note	Trading	Loans and receivables	Available- for-sale	Held–to- maturity	Other amortised cost	Total carrying amount	Fair value
31 December 2014								
Cash and cash equivalents	9	_	286,470	_	_	_	286,470	206 470
Trade and other receivables				_	-	15,135	15,135	286,470 15,135
Reserve deposits at Central Bank	10		497,612	_	-	13,133	497,612	
Trading assets	11	4,251	457,012	-	-	-		497,612
Loans and advances to customers	13	7,231	3,983,292	-	-	-	4,251	4,251
Investment securities	12	-	3,983,292	870,909	16,929		3,983,292 887,838	3,971,572 887,838
		4,251	4,767,374	870,909	16,929	15,135	5,674,598	5,662,878
Trading liabilities	11	2,510	_	_	_		2,510	2,510
Trade and other payables		_	_	_	_	35,085	35,085	
Financial lease liabilities		_	_	_	-	40,223		35,085
Obligations under rep. agr.	19	_	_	_	_		40,223	40,223
Debt securities issued	21					193,677	193,677	193,677
Funds borrowed	20	-	-	-	•	3,008,118	3,008,118	3,008,118
and outlowed	20		<u>-</u>	<u> </u>	-	1,509,958	1,509,958	1,509,958
		2,510	-		-	4,787,061	4,789,571	4,789,571

	Note	Trading	Loans and receivables	Available- for-sale	Held–to- maturity	Other amortised cost	Total carrying amount	Fair value
31 December 2013								
Cash and cash equivalents	9	_	196,494	_	_	_	196,494	196,494
Trade and other receivables		-	-	-	_	6,157	6,157	6.157
Reserve deposits at Central Bank	10	-	299,299	_	_	0,137	299,299	299,299
Trading assets	11	6,248		_	_	_	6,248	6,248
Loans and advances to customers	13		3,577,869	_	_	_	3,577,869	3,430,685
Investment securities - AFS	12	-	-	644,789	-	-	644,789	644,789
		6,248	4,073,662	644,789	-	6,157	4,730,856	4,583,672
Trading liabilities	11	1,475	_	_	_	_	1,475	1.475
Trade and other payables		· -	-	_	_	18,915	18,915	18,915
Financial lease liabilities		_	-	_		32,229	32,229	32,229
Obligations under rep. agr.	19	_	-	_	_	538,404	538,404	538,404
Debt securities issued	21	_	-	_	-	2,004,194	2,004,194	2,004,194
Funds borrowed	20	· -	-	-	-	1,098,274	1,098,274	1,098,274
		1,475	-			3,692,016	3,693,491	3,693,491

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 7. Business combinations

### **31 December 2014**

There are no business combinations as at 31 December 2014.

### 31 December 2013

### **Acquisition of E-Kent**

According to share transfer agreement dated 7 August 2013, E-Post has decided to purchase 100 percent of shares at E-Kent which is ultimately controlled by the same Group both before and after the combination for a consideration of TL 37,500. On 11 September 2013, the share transfer was finalised and E-Post obtained control by acquiring 100 percent of shares and voting rights in E-Kent.

Pre-acquisition carrying amounts were determined based on the applicable IFRSs immediately before the acquisition. The values of assets, liabilities and contingent liabilities recognised on acquisition are their estimated fair values.

The following summarises the major classes of consideration transferred and the recognised amounts of assets acquired and liabilities assumed at the acquisition date:

### Consideration transferred

Cash paid	37,500
Total consideration	37,500

	Recognised values on acquisition
Identifiable assets acquired and liabilities assumed	
Cash and cash equivalents	6,568
Trade and other receivables	9,697
Inventories	3,328
Other assets	1,349
Tangible assets	17,315
Intangible assets	5,070
Total assets	43,327
Funds borrowed	(25,857)
Trade and other payables	(3,366)
Other liabilities	(5,720)
Total liabilities	(34,943)
Total net identifiable assets	8,384

Excess of net assets over cash paid is amounting to TL 29,177 is recognised in "Transactions under common control" directly in equity.

Total consideration transferred	37,500
Non-controlling interest based on their proportionate interest in the recognised amounts of the assets and liabilities of the acquiree	61
Less: Value of net identifiable assets	(8,384)
	29,177
	27,177
Cash consideration transferred	37,500
Cash and cash equivalents acquired	(6,568)
Net cash outflow arising on acquisition	30,932

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 7. Business combinations (continued)

### 31 December 2013 (continued)

### Acquisition of Pavo (as restated)

According to share transfer agreement dated 26 August 2013, E-Kent has decided to purchase 80 percent of shares at Pavo for a consideration of TL 4,529. On 20 September 2013, the share transfer was finalised and E-Kent obtained control by acquiring 80 percent of shares and voting rights in Pavo. The Group did not recognize the intangible assets amounting to TL 22,827, consideration payable amounting to TL 12,455 and non-controlling interests amounting to TL 4,270 in its previously reported prior year financials. Therefore the Group has decided to restate its previously reported financial statements as of 31 December 2013 (Note 5).

Pre-acquisition carrying amounts were determined based on the applicable IFRSs immediately before the acquisition. The values of assets, liabilities and contingent liabilities recognised on acquisition are their estimated fair values.

The fair value of the company acquired is based on discounted cash flows method.

The following summarises the major classes of consideration transferred and the recognised amounts of assets acquired and liabilities assumed at the acquisition date:

Total consideration	16,984
Consideration payable	12,455
Cash paid	4,529
Consideration transferred	

### Assets acquired and liabilities recognized at the date of acquisition

	Fair Value
Identifiable assets acquired and liabilities assumed	
Cash and cash equivalents	389
Trade and other receivables	373
Inventories	267
Other assets	171
Tangible assets	22
Intangible assets	24,799
Total assets	26,021
Trade and other payables	(169)
Other liabilities	(143)
Deferred tax liability	(4,959)
Total liabilities	(5,271)
Total net identifiable assets	20,750
Goodwill arising on acquisition	
Goodwill has been recognised as a result of the acquisition as follows:	
Total consideration transferred	16,984
Less: fair value of identifiable net assets acquired	(20,750)
Plus: fair value of non-controlling interests	4,270
Goodwill	504
Cash consideration transferred	4.500
	4,529
Cash and cash equivalents acquired	(389)
Net cash outflow arising on acquisition	4,140

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### Segment Reporting

2014	Retail banking	Corporate banking	Investment banking	Other	Total bankino	Brokerage	Other	Louidmo		É
					9	29	Office	Compilied	Adjustments	Total
Operating income	195,794	438,819	80,675	36,000	751,288	10.682	83.927	845 897	(121 030)	773 050
Operating expense	(118,648)	(101,563)	(31,053)	(404,815)	(626,079)	(16.898)	(125,771)	(798 748)	(121,939)	665,639
Income from operations	77,146	337,256	49,622	(368,815)	95.209	(6.216)	(41 844)	47 149	(6.710)	(1002,319)
Taxation Charge	r	,	1	(14,459)	(14.459)	1.403	8 795	(4.261)	(3.452)	41,439
Net income for the year	77,146	337,256	49,622	(383,274)	80,750	(4,813)	(33,049)	42.888	(9.163)	13 725
,									(20142)	25,145
Segment assets	1,260,655	2,769,658	1,666,638	1	5,696,951	2,161	101,841	5,800,953	(114,118)	5,686,835
Investments in equity participations	1		111,358	ı	111,358	ı	ı	111,358	(100,132)	11,226
Other assets	•		ı	452,415	452,415	32,233	100,035	584,683	(30,917)	553,766
Total assets	1,260,655	2,769,658	1,777,996	452,415	6,260,724	34,394	201,876	6,496,994	(245.167)	6.251.827
										1-26-2-62
Segment liabilities	1,811,197	1,186,390	1,707,304		4,704,891	2,424	148,720	4,856,035	(66,465)	4,789,570
Equity and other liabilities	•	1	ī	1,555,833	1,555,833	31,970	53,156	1,640,959	(178,702)	1.462.257
Total liabilities and equity	1,811,197	1,186,390	1,707,304	1,555,833	6,260,724	34,394	201,876	6,496,994	(245,167)	6.251.827
Other segment items										
Capital investment	•		1			1		i	•	84,704
Depreciation	ı	1	1	r	ı	l	•	•	i	37,597

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### Segment Reporting (continued)

∞

	Refail	Comonato	1							
2013	banking	banking	banking	Other	l otal banking	Brokerage	Other	Combined	Adinetmonte	E
						0		Dall College	Aujustinents	Lotal
Operating income	165,732	431,426	51,321	1	648.479	642	50 038	699 150	(31,670)	700 677
Operating expense	(72,104)	(92,952)	(15,680)	(336,068)	(516.804)	(1 292)	(41 498)	(650 504)	(51,0/9)	067,480
Income from operations	93,628	338,474	35,641	(336,068)	131.675	(650)	8.540	139 565	20,200	(306,208)
Taxation Charge	ı	1	1	(37,853)	(37.853)			(37.853)	1121	(36.732)
Net income for the year	93,628	338,474	35,641	(373,921)	93,822	(099)	8,540	101.712	22.828	124 540
							,			OFC, TAX
Segment assets	1,535,746	2,085,247	1,139,884	ı	4,760,877	369	87,527	4,848,773	(110,646)	4,738,127
Investments in equity participations	i	ı		53,396	53,396			53,396	(44,721)	8,675
Other assets	1	t	1	290,034	290,034	63	67,297	357,394	4,304	361.698
Total assets	1,535,746	2,085,247	1,139,884	343,430	5,104,307	432	154,824	5,259,563	(151.063)	5 108 500
									(and an)	0000000
Segment liabilities	711,595	1,345,076	1,636,657	ı	3,693,328	5	78,200	3,771,533	(74.012)	3 697 521
Equity and other liabilities	•		1	1,410,979	1,410,979	427	76,624	1,488,030	(77.051)	1 410 979
Total liabilities and equity	711,595	1,345,076	1,636,657	1,410,979	5,104,307	432	154,824	5,259,563	(151.063)	5.108.500
Other segment items										
Capital investment		ı	,		1		ı	•		200 500
Depreciation	ı	ı	ı		ı	1				14 051

14,051

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 9. Cash and cash equivalents

	31 December 2014	31 December 2013
Cash and balances with Central Bank	131,133	113,621
- Cash on hand	7,947	4,912
- Unrestricted balances with Central Bank	123,186	108,709
Placements with other banks	155,337	82,873
Cash and cash equivalents	286,470	196,494
Less: Interest income accruals on cash and cash equivalents	(11)	(61)
Cash and cash equivalents in the statement of cash flows	286,459	196,433

### 10. Reserve deposits at Central Bank

	31 December 2014	31 December 2013
Foreign currency	497,612	299,299
	497,612	299,299

According to the regulations of the Central Bank of Turkish Republic (the "Central Bank"), banks are obliged to reserve a portion of certain liability accounts as specified in the related decree. Such mandatory reserves are not available for use in the Bank's day to day operations.

The banks operating in Turkey keep reserve deposits for Turkish currency and foreign currency liabilities in TL and USD or EUR at the rates of 5-11.5% and 6-13%, respectively according to their maturity terms as per the Communiqué no. 2005/1 "Reserve Deposits" of the Central Bank of Turkey (31 December 2013: 5-11.5% for TL and 6-13% for USD or EUR).

Starting from November 2014, interest is paid on reserve requirements held in Turkish Lira. There is no interest payment on reserve requirements held in Foreign Currency.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 11. Trading assets and liabilities

### **Trading assets**

	31 December 2014	31 Decei	mber 2013
Trading securities			
- Investment funds	3,590		3,766
<b>Derivative assets</b>			3,700
- Foreign exchange	661		2,482
-Swap contracts	464		35
-Forward contracts	197		2,407
-Options	-		40
	4,251		6,248

### Trading liabilities

	31 December 2014	31 December 2013
Derivative liabilities		
- Foreign exchange	2,510	1,475
-Swap contracts	596	-,.,,
-Forward contracts	1,914	1,421
-Options	· -	54
	2,510	1.475

As at 31 December 2014 and 2013, no trading securities are kept for legal requirements and as a guarantee for stock exchange and money market operations.

As at 31 December 2014 and 2013, no trading debt securities pledged under repurchase agreements.

On the reporting date, the total notional amount of outstanding derivative financial instruments contracts to which the Bank is committed are as follows:

	31 December 2014	31 December 2013
Forward foreign exchange contracts – buy (*) Forward foreign exchange contracts – sell (*)	188,757 177,138	273,303 277,386
Swap foreign exchange contracts – buy Swap foreign exchange contracts – sell	312,186 313,194	19,209 19,213
Option contracts – buy Option contracts – sell	86,807 86,806	85,435 85,435
Future contracts – buy Future contracts – sell	16,805 29,779	- -

<sup>(\*)</sup> Includes spot and forward transactions

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 12. Investment securities

		31 December 2014	
	Interest		Carrying
	rate %	Latest maturity	amount
Held-to-maturity investment securities			
- Corporate bonds	9.1-12.5	28 December 2018	16,929
Available-for-sale investment securities			10,525
- Government bonds	4.2-11.4	24 December 2024	779,944
- Corporate bonds	7.0-20.8	28 December 2018	90,965
			887,838
		31 December 2013	
	Interest		Carrying
	rate %	Latest maturity	amount
Available-for-sale investment securities			
- Government bonds	3.7-9.5	15 January 2030	626,260
- Corporate bonds	6.7-13.6	04 January 2016	18,529
			644,789

As at 31 December 2014, TL 83,610 and TL 196,270 of investment securities are given as collateral for performing transaction at stock exchange and repurchase agreement, respectively (31 December 2013: TL 20,375 and TL 565,501, respectively).

As at 31 December 2014, TL 78,544 investment securities are blocked for asset backed securitisation funds (31 December 2013: TL 18,516).

### 13. Loans and advances to customers

As at 31 December 2014 and 2013, all loans and advances to customers are recognized at amortised cost.

_	Gross amount	Impairment allowance	Carrying amount	Gross amount	Impairment allowance	Carrying amount
_	31	December 201	4	31	December 2013	(*)
Corporate customers:						
- Finance leases		-	_	1,252	_	1,252
- Other lending	4,036,357	(53,065)	3,983,292	3,638,946	(62,329)	3,576,617
Corporate loans	2,733,219	(8,054)	2,725,165	2,084,970	(36,443)	2,048,527
Consumer loans	1,303,138	(45,011)	1,258,127	1,553,440	(25,886)	1,527,554
Factoring receivables	-	-	-	536	-	536
	4,036,357	(53,065)	3,983,292	3,640,198	(62,329)	3,577,869

<sup>(\*)</sup> As of 31 December 2013, TL 2,274 deferred income is presented as net off on loan and advances to customers.

As at 31 December 2014, TL 2,749,534 (31 December 2013: TL 2,427,740) of loan and advances to customers are expected to be recovered more than 12 months after the reporting date.

Securitised loans are derecognised following the transfer of assets, credit risks and rights related to the transferred asset.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 13. Loans and advances to customers (continued)

### Allowance for impairment

	31 December 2014	31 December 2013
Allowances for individual impairment		
Balance on 1 January	54,145	16,001
Impairment loss for the year	(11,459)	38,144
- Charge for the year	24,726	43,537
- Recoveries	(36,185)	(5,393)
Balance on 31 December	42,686	54,145
Allowances for collective impairment		
Balance on 1 January	8,184	2,912
Impairment loss for the year	2,195	5,272
- Charge for the year	2,195	5,272
Balance on 31 December	10,379	8,184
Total allowances for impairment	53,065	62,329

### Finance lease receivables

Loans and advances to customers include the following finance lease receivables.

	31 December 2014	31 December 2013
Gross investment in finance leases, receivable:		
- Less than one year		1,359
	-	1,359
Unearned future income on finance leases	-	(107)
Net investment in finance leases	-	1,252
The net investment in finance leases comprises: - Less than one year		1,252
Net investment in finance leases		,
Thet investment in mance leases	-	1,252

Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 14. Equity accounted investees

Carrying amount of equity accounted investees is summarized below:

	31 December 2014	<b>31 December 2013</b>
Kazakhstan Ijara Company Jsc.	8,101	8,475
İFM İstanbul Finans Merkezi İnşaat Taahhüt A.Ş.		100
Aktif Yatırım Bankası Sukuk Varlık Kiralama A.Ş.(*)	100	100
Eurasian Leasing Company	3,025	-
<b>Equity accounted investees</b>	11,226	8,675

<sup>(\*)</sup> Aktif Bank Sukuk Varlık Kiralama A.Ş. ("VKŞ") engages in the operating activities of issuance of Sukuk. According to IFRS 10, the Company shall have the major effect on the financial statements of the parent company. On the other hand, VKŞ does not have the major effect on the founder of Bank's financial statements required to be consolidated power, variable power and variable returns to affect returns in order to considered in the consolidation. VKŞ does not comply with consolidation requirements of IFRS 10. Thus it is not being consolidated in the financial statements as at 31 December 2014 and 31 December 2013.

The Group's share of income in its equity accounted investees for the year ended 31 December 2014 is TL 695 (31 December 2013: TL (191)).

Summary financial information for equity accounted investees, not adjusted for the percentage ownership held by the Group is as follows:

2014	Ownership (%)	Total assets	Total liabilities	Profit / (loss) in the year
Kazakhstan Ijara Company Jsc.	14.31	59,995	710	4,790
Aktif Yatırım Bankası Sukuk Varlık Kiralama A.Ş.	100	107,659	107,540	6
Eurasian Leasing Company	25	9,434	1,239	431
İFM İstanbul Finans Merkezi İnşaat Taahhüt A.Ş.	5	370,847	370,158	(234)
2013	Ownership (%)	Total assets	Total liabilities	Profit / (loss) in the year
Kazakhstan Ijara Company Jsc.	14.31	59,224	_	568
	14.31 5	59,224 238,528	243,970	568 (6,389)

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 15. Tangible assets

	Machinery and equipment	Furniture and fixtures	Leasehold improvements	Motor vehicles	Construction in progress		Total
	1	- Interior	impi ovements	venicles	in progress	assets	1 0121
Cost							
Balance on 1 January 2013	7,979	2,310	3,670	32	_	717	14,708
Acquisitions from subsidiaries	11,291	649	, -	-	_	5,397	17,337
Additions	22,077	3,134	_	_	104,819	35,382	165,412
Disposals	· -		_	_		(69)	(69)
Balance on 31 December						(05)	(0)
2013	41,347	6,093	3,670	32	104,819	41,427	197,388
						12,127	127,500
Balance on 1 January 2014	41,347	6,093	3,670	32	104,819	41,427	197,388
Additions	10,561	14,457	6,466	46	-	,	31,530
Transfers to intangible assets	(16,320)	(3,082)	(965)	_	(1,738)	_	(22,105)
Capitalized borrowing costs	<u>-</u>	-	· ,	-	12,157	_	12,157
Transfers	11,766	-	· -	-	29,661	(41,427)	12,157
Balance on 31 December						( - , - , - , )	III
2014	47,354	17,468	9,171	78	144.899	_	218,970
Depreciation and impairment Balance on 1 January 2013 Depreciation for the year	3,539 5,931	1,700 1,202	2,153 650	6 1	-	195 62	7,593 7,846
Disposals	-		-	-	-	(1)	(1)
Balance on 31 December							
2013	9,470	2,902	2,803	7	-	256	15,438
Balance on 1 January 2014	9,470	2,902	2,803	7	-	256	15,438
Depreciation for the year	13,938	6,610	1,077	2	375	-	22,002
Transfers to intangible assets	(10,132)	(1,153)	(417)	-	(375)	· -	(12,077)
Transfers	255	· -	-	-	-	(255)	-
Disposals	-		-	-		(1)	(1)
Balance on 31 December	10 501						
2014	13,531	8,359	3,463	9	-	_	25,362
Tarring amounts							
Carrying amounts  Balance on 1 January 2013	4 440	610	1.515	26			
Balance on 31 December 2013	4,440	610	1,517	26	-	522	7,115
Balance on 31 December 2013	31,877	3,191	867	25	104,819	41,171	181,950
Jaranec on 31 December 2014	33,823	9,109	5,708	69	144,899	-	193,608

The Bank has started a construction project to build a new head office that is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale and capitalized the borrowing costs amounting to TL 12,157 for the qualifying asset as of 31 December 2014 (2013: None).

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 16. Intangible assets

	Software	Computer	Diabta	T-4-1
	Software	programme	Rights	Total
Cost		•		
Balance on 1 January 2013	10,590	17,059	_	27,649
Acquisitions from subsidiaries		17,037	29,868	29,868
Additions:			27,000	29,808
-Purchases	8,996	843	_	9,839
-Internally developed	-,	7,162	_	7,162
Balance on 31 December 2013,		7,102		7,102
as restated (Not 5)	19,586	25,064	29,868	74,518
Balance on 1 January 2014	19,586	25,064	29,868	74,518
Additions:	•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,,,,,,	, 1,010
-Purchases	9,184	71	38,538	47,793
-Internally developed	-	5,381		5,381
Transfers from property and equipment	-	· -	22,105	22,105
Balance on 31 December 2014	28,770	30,516	90,511	149,797
Amortisation and impairment				
Balance on 1 January 2013	3,703	4,358		0.061
Acquisitions from subsidiaries	5,705	4,336	1,965	8,061 1,965
Amortisation for the year	836	4,000	1,903	4,836
Balance on 31 December 2013,			-	4,030
as restated (Not 5)	4,539	8,358	1,965	14,862
Balance on 1 January 2014	4,539	8,358	1,965	14,862
Transfers from property and equipment	-	-	12,077	12,077
Impairments charges for the years	-	_	4,126	4,126
Amortisation for the year	1,757	81	13,757	15,595
Balance on 31 December 2014	6,296	8,439	31,925	46,660
Carrying amounts				
Balance on 1 January 2013	6,887	12,701		10.500
Balance on 31 December 2013	15,047	16,706	27,903	19,588 59,656
Balance on 31 December 2014	22,474	22,077	58,586	39,636 103,137
	22, ( / 1	22,077	20,200	103,137

TL 36,332 of rights consist of public-to-private service concession arrangements of E-Kent with various municipalities accounted in accordance with IFRIC 12 Service Concession Arrangement".

There is no capitalised borrowing costs related to the internally development of software during the year (2013: None).

### 17. Other assets

	31 December 2014	<b>31 December 2013</b>
Fund service fee accrual	48,073	16,000
Prepaid expenses	36,916	6,918
Suspense accounts	28,526	6,257
Advances given (Note 36)	36,488	5,065
Guarantees given	5,621	1,785
Credit card accounts	9,804	1,700
Assets to be disposed off (*)	-	69,868
Others	8,946	11,891
	174,374	117,784

<sup>(\*)</sup> As at 31 December 2014, TL 69,868 assets to be disposed off recognized in other assets in the prior year is transferred to assets held for sale due to the sales plan.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 18. Assets held for sale

	31 December 2014	31 December 2013
Balance at 1 January	-	. <del>-</del>
Transfer (*)	69,868	-
Balance at 31 December	69,868	

<sup>(\*)</sup> TL 69,868 assets to be disposed off recognized in other assets in the prior year is transferred to assets held for sale due to the sales plan (31 December 2013: None).

### 19. Obligations under repurchase agreements

31 December 201	31 December 2014	<b>31 December 2013</b>
oligations under repurchase agreements-TL oligations under repurchase agreements-FC	180,186 13,491	521,367 17,037
	193,677	538,404

### 20. Funds borrowed

	31 December 2014	<b>31 December 2013</b>	
Domestic banks – TL	2,777	258,364	
Domestic banks – Foreign currency Foreign banks – TL	213,088 184,974	239,568 10,415	
Foreign banks – Foreign currency	1,109,119	589,927	
	1,509,958	1,098,274	

### 21. Debt securities issued

As at 31 December 2014 and 2013, all debt securities issued are at amortised cost.

·	31 December 2014	31 December 2013
Debt securities issued-TL	2,445,605	1,742,319
Debt securities issued-FC	562,513	261,875
	3,008,118	2,004,194
	31 December 2014	31 December 2013
Nominal of debt securities issued	3,211,464	2,075,900
Unaccrued interest expense	(203,346)	(71,706)
	3,008,118	2,004,194

In 2014, the Bank issued TL debt securities with maturities between 2 January 2015 and 18 August 2015 (2013: 2 January 2014 - 20 November 2014). The interest rate for TL debt securities is between 10%-13.75% (2013: 7.70%-11.50%).

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 21. Debt securities issued (continued)

In 2014, the Bank issued USD denominated debt securities with maturities between 2 January 2015 and 14 November 2016 (2013: 3 January 2014 - 16 May 2014). The interest rate for foreign currency debt securities is between 0.50%-4.60% (2013: 3.20%-5.25%).

In 2014, the Bank issued EUR denominated debt securities with maturities between 2 January 2015 and 16 June 2015 (2013: 3 January 2014 - 11 August 2014). The interest rate for foreign currency debt securities is between 1.50%-3.34% (2013: 3.50%-6.37%).

### 22. Taxation

### General information

The Bank is subject to taxation in accordance with the tax procedures and the legislation effective in Turkey.

In Turkey, effective from 1 January 2006 corporate tax rate is 20%. The tax legislation provides for a temporary tax of 20% to be calculated and paid based on earnings generated for each quarter. The amounts which are calculated and paid are offset against the final corporate tax liability for the year.

Corporate tax losses can be carried forward for a maximum period of five years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years. Corporate tax returns are required to be filed by the twenty-fifth day of the fourth month following the year-end balance sheet date and taxes must be paid in one instalment by the end of the fourth month.

As at 31 December 2014 and 2013, the current tax liability is as follows:

	31 December 2014	<b>31 December 2013</b>
Income tax liability Prepaid taxes	17,144 (17,709)	32,769 (23,978)
Income taxes payable	(565)	8,791

For the year ended 31 December 2014 and 2013, the income tax expense recognised in profit or loss and income tax recognised directly in equity are as follows:

### Recognised in profit or loss

	2014	2013
Current tax expense from continuing operations Deferred tax from continuing operations	(10,634) 2,920	(36,685) 313
Total income tax	(7,714)	(36,372)

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 22. Taxation (continued)

### Income tax recognised directly in equity

	31 December 2014	31 December 2013
Available-for-sale investment securities and		
Actuarial gain/loss		
- Deferred tax	(1,081)	1,086
- Current tax	(3,253)	3,916
	(4,334)	5,002

### Reconciliation of effective tax rate

Reconciliation between tax expense and the accounting profit multiplied by the statutory income tax rate of the Bank for the year ended 31 December 2014 and 2013 is as follows:

		Rate		Rate
	2014	%	2013	%
Profit for the year	33,725		124,540	
Total income tax expense	7,714		36,372	
Profit before income tax	41,439		160,912	
Income tax using the domestic				
corporation tax rate 20%	(8,288)	(20.00)	(32,182)	(20.00)
Non-deductible expenses	(5,448)	(13.15)	(7,255)	(4.51)
Tax exempt income	6,022	14.53	3,065	1.19
Total income tax in the profit or loss	(7,714)	(18.62)	(36,372)	(23.32)

### Deferred tax

### Recognised deferred tax assets and liabilities

The deferred tax included in the statement of financial position and recognised in profit or loss and in equity are as follows:

	31 December 2014		31 December 2013		3	
	Assets	Liabilities	Net	Assets	Liabilities	Net
Available-for-sale						
investment securities	92	_	92	319	_	319
Retirement pay liability	865	_	865	354	_	354
Unused vacation liability	713	_	713	438	_	438
Tangible assets and			, 20	150		430
intangible assets	-	(7,726)	(7,726)	(1,043)	(4,565)	(5,608)
Bonus provision	2,671	-	2,671	3,528	- (1,000)	3,528
Unearned income commissions	81	_	81	224	_	224
Tax losses carried forward	7,853	-	7,853		_	22,
Prepaid expenses		(1,432)	(1,432)	_	_	_
Other	-	(725)	(725)	1,298	-	1,298
Deferred tax	12,275	(9,883)	2,392	5,118	(4,565)	553

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 22. Taxation (continued)

### Deferred tax (continued)

Recognised in the statement of financial position as follows:

	31 December 2014	<b>31 December 2013</b>
Deferred tax assets Deferred tax liability	12,275 (9,883)	5,118 (4,565)
	2,392	553

### Movements in temporary differences during the year

		Recognised		
31 December 2014	Opening balance	in profit or loss	Recognised in equity	Closing balance
Available-for-sale				
investment securities	319	854	(1,081)	92
Retirement pay liability	354	511	(1,001)	865
Unused vacation liability	438	275	_	713
Tangible assets and				715
intangible assets	(1,043)	(3,247)	_	(4,290)
Bonus provision	3,528	(857)	_	2,671
Unearned income commissions	224	(143)	_	2,071
Acquisition of subsidiaries	(4,565)	1,129		(3,436)
Tax losses carried forward	-	7,853	_	7,853
Prepaid expenses	_	(1,432)	_	(1,432)
Other	1,298	(2,023)	-	(725)
	553	2,920	(1,081)	2,392

	-	Recognised		Acquisition	
31 December 2013	Opening balance	in profit or loss	Recognised in equity	of subsidiary	Closing balance
Available-for-sale					
investment securities	(640)	(160)	1,119	_	319
Retirement pay liability	` 7Ó	317	(33)	_	354
Unused vacation liability	303	135	(33)	_	438
Tangible assets and					730
intangible assets	(284)	(365)	_	(4,959)	(5,608)
Bonus provision	2,663	865		(1,555)	3,528
Unearned income commissions	1,267	(1,043)	-	_	224
Other	734	564	-	-	1,298
	4,113	313	1,086	(4,959)	553

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 23. Provisions

	31 December 2014	31 December 2013
Bonus provision	17,000	17,639
Provision for possible losses (*)	5,000	32,000
Employee termination benefits	4,324	1,771
Vacation pay liability	3,570	2,465
Other	89	179
Total	29,983	54,054

<sup>(\*)</sup>As at 31 December 2014, the accompanying consolidated statement of financial position includes a general provision amounting to TL 5,000 provided by the Bank management in line with conservatism principle considering the circumstances which may arise from any changes in the economy or market conditions (31 December 2013: TL 32,000).

### **Employee termination benefits**

In accordance with existing social legislation in Turkey, the Bank is required to make lump-sum payments to employees whose employment is terminated due to retirement or for reasons other than resignation or misconduct. In Turkey, such payments are calculated on the basis of 30 days' pay (limited to a maximum of TL 3.43 and TL 3.25 on 31 December 2014 and 2013, respectively) per year of employment at the rate of pay applicable on the date of retirement or termination. In the consolidated financial statements as at 31 December 2014 and 2013, the Bank reflected a liability calculated using the hypothetical method and based upon factors derived using their experience of personnel terminating their services and being eligible to receive retirement pay and discounted by using the current market yield on government bonds on the reporting date.

The principal actuarial assumptions used on the reporting dates are as follows:

	31 December 2014	31 December 2013
Discount rate Inflation rate	8.60% 6.00%	9.90% 6.40%

The movement in provision for employee termination benefits is as follows:

	31 December 2014	31 December 2013
Opening balance	1,771	351
Interest cost	277	86
Service cost	1,929	1,584
Payment during the year	(444)	(84)
Actuarial difference	791	(166)
Balance at the end of the year	4,324	1.771

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 24. Other liabilities

	31 December 2014	31 December 2013
Customer accounts (*)	403,155	456,383
Blocked amounts (**)	56,392	-
Expense accrual	14,120	4
Taxes and due payable	13,666	10,954
Suspense accounts	10,997	13,728
Payables to compulsory government funds	2,424	2,591
Unearned income	870	2,371
Cash collaterals received	328	13,919
Credit card accounts	15,583	
Other	18,251	12,522
	535,786	510,101

<sup>(\*)</sup> The Bank is not entitled to collect deposits. The customer accounts represent the current balances of loan customers. As at 31 December 2014 there are no time customer accounts (31 December 2013: 19,746 TL).

### 25. Capital and reserves

	<b>31 December 2014</b>	31 December 2013
Number of common shares, TL 1,000 (in full TL), par value (Authorised and issued)	697.085	697,085

As at 31 December 2014 and 2013, all issued shares are fully paid and there is no preference shares assigned to shareholders of the Bank.

### Share capital and share premium

As at 31 December 2014 and 2013, the composition of shareholders and their respective percentage of ownership are summarised as follows:

	31 Decembe	er 2014	31 Decembe	er 2013
	Amount	%	Amount	%
Çalık Holding A.Ş.	693,074	99.42	693,074	99.42
GAP Güneydoğu Tekstil San. ve Tic. A.Ş.	2,123	0.30	2,123	0.30
Ahmet Çalık	944	0.14	944	0.14
Başak Enerji Elektrik Üretim San. ve Tic. A.Ş. Irmak Enerji Elektrik Üretim Madencilik San.	472	0.07	472	0.07
ve Tic. A.Ş.	472	0.07	472	0.07
Total paid-in-capital	697,085	100.00	697,085	100.00
Restatement effect per IAS 29	4,510		4,510	
Total share capital	701,595		701,595	

In 2014, there is no increase in the paid in capital (31 December 2013: The paid in capital has been increased by TL 357,085 and TL 110,000 on 21 June 2013 and 15 November 2013 respectively. The capital increase amounting to TL 298,000 has been paid in cash by Çalık Holding A.Ş. and remaining increase has been provided by internal sources).

<sup>(\*\*)</sup> The balance is resulted from wage payment accounts blocked till the date of wage payment (31 December 2013: None).

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 25. Capital and reserves (continued)

### Reserves

Fair value reserve

This reserve includes the cumulative net change in the fair value of available-for-sale investment securities until the investment is derecognised or impaired.

Other reserves

Other reserves consist of legal reserves and other restricted reserves.

The legal reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches a maximum of 20% of the entity's share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the entity's share capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital, but may be used to absorb losses in the event that the general reserve is exhausted. In the accompanying consolidated financial statements, the total of the legal reserves are amounting to TL 15,970 (31 December 2013: TL 11,279).

According to the Corporate Tax Law, 75% of the capital gains arising from the sale of tangible assets and investments owned for at least two years are exempted from corporate tax on the condition that such gains are reflected in the other restricted reserves in equity with the intention to be utilised in a share capital increase within five years from the date of the sale. The remaining 25% of such capital gains are subject to corporate tax. As at 31 December 2013, the Bank has transferred a gain from sale of investment amounting to TL 25,660 to the other restricted reserves in equity.

Foreign currency translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

Transactions under common control

100% of E-Post was acquired from parents of the Company in the previous year. The acquired subsidiary, E-Post could be treated as an integrated operation of E-Kent by nature or by transfer of knowledge, were under common control with E-Kent since the beginning of their operations. The acquisition of this entity being under common control is accounted for using book values, where in its consolidated financial statements the acquirer, is permitted, but not required, to restate its comparatives as if the combination had been in existence throughout the reporting periods presented. This application is based on the management judgment that this treatment is the best way to present the economic substance of the transaction since the transaction is moving the shares of one party from one part of the group to another, there is no independent third party involvement and in particular the purchase price is not determined on an arm's length basis. Management decided not to restate its comparative information.

Excess of net assets over cash paid is recognised in "Transactions under common control" directly in equity.

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 26. Net interest income

	,
2014	2013
501.434	468,149
•	45,552
	1,010
987	295
560,976	515,006
220,210	165,056
	33,529
· · · · · · · · · · · · · · · · · · ·	31,579
11,020	13,330
322,354	243,494
238 622	271,512
#30g0##	271,312
	501,434 54,632 3,923 987 <b>560,976</b> 220,210 60,470 30,654 11,020

### 27. Net fee and commission income

	2014	2013
Fees and commission income		
Fund service fee income	27,430	16,071
Financial guarantee contracts issued	12,170	13,557
Remittance fee	10,288	7,020
Intermediary commissions	1,278	4,719
Commitment fee	826	7,613
Insurance fee (*)	81	40,325
Other	6,025	8,878
Total fees and commission income	58,098	98,183
Fees and commission expense		
Clearance commissions	15,966	17 660
Credit card commissions	2,650	17,668
Financial guarantee contracts issued	1,058	721
Other	4,561	1,404
Total fees and commission expense	24,235	19,793
Net fees and commission income	33,863	78,390

<sup>(\*)</sup> As of 30 June 2014, the Group has transferred the insurance business portfolio that is managed by the Bank to Sigortayeri.

### 28. Net trading income

	2014	2013
Foreign exchange gain	10,874	6,077
Trading account income	9,405	711
Loss from derivative financial instruments	(30,933)	(15,420)
Total	(10,654)	(8,632)

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 29. Sales income and cost of services

Sales income:

	2014	2013
Revenue from sale of goods	41,678	28,625
Insurance commission income (*)	10,639	20,023
Transaction and storage commission income	8,666	1,015
Revenue from license fee	2,141	792
Revenue from cash register POS	1,211	7,72
Revenue from sales of match ticket	535	_
Other sales income	3,868	4,678
Total	68,738	35,110

<sup>(\*)</sup> As of 30 June 2014, the Group has transferred the insurance business portfolio that is managed by the Bank to Sigortayeri.

### Cost of services:

	2014	2013
Personnel expenses	29,615	12 200
Depreciation and amortization expenses	29,613	12,300 1,369
Cost of merchandises sold	8,154	2,270
Dealer commission and other commission expenses	7,470	2,079
Rent expenses	2,821	785
Maintenance expenses	1,430	398
Consultancy expenses	1,328	370
Other expenses	9,454	3,325
Total	80,835	22,896

### 30. Other income

	2014	2013
Reversal of general provisions	27,000	_
Gain on sale of assets	14,642	21,619
Asset-backed security profit sharing	252	1,840
Other	4,211	2,286
Total	46,105	25,745

### 31. Net impairment on financial assets

	2014	2013
Individual impairment for loans	(11,459)	38,144
Collective impairment provision for loans	2,195	5,272
Individual impairment for trade receivables	7,690	-
Total	(1,574)	43,416

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 32. Personnel expenses

	2014	2013
Wages and salaries	94,940	54,139
Bonus expenses	12,788	22,526
Social security premiums	9,146	5,415
Employee termination indemnity and vacation pay liability	2,021	2,536
Other	6,993	4,379
Total	125,888	88,995

### 33. Administrative expenses

	2014	2013
Publicity expenses	19,832	2,003
Consultancy expenses	15,878	14,117
Communication expenses	13,126	2,849
Outsource expenses	12,216	2,152
Expenses on vehicles	8,288	4,830
Rent expenses	7,628	5,629
Taxes and dues other than on income	7,556	9,298
Software maintenance expenses	5,083	2,749
Representation expenses	3,262	2,283
Travelling expenses	2,025	2,031
Maintenance expenses	1,547	617
Reuters expenses	1,522	512
Subscription expenses	527	364
Others	7,753	1,232
Total	106,243	50,666

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 34. Other operating expenses

	2014	2013	
Provision for possible losses	· -	7,000	
Marketing expenses	4,610	135	
Other	2,828	10,754	
Total	7,438	17,889	

### 35. Related parties

### Parent and ultimate controlling party

The Bank is controlled by Çalık Holding A.Ş. which owns 99.42% of ordinary shares (31 December 2013: 99.42%).

### Compensation of key management personnel of the Bank

Total salaries and other benefits paid to the Board of Members and top management during the year is TL 25,323 (31 December 2013: TL 13,635).

### Balances with related parties

31 December 2014	Related party balances	Total balance	Data (0/)
0.1.2.0011.001.2011	Datances	1 otal Dalance	Rate (%)
Loans and advances to customers	2,007,911	3,983,292	50.41
Other liabilities (Customer accounts)	15,413	403,155	3.82
Debt securities issued	, <u>-</u>	3,008,118	-
	Related party		<del></del>
31 December 2013	balances	Total balance	Rate (%)
Loans and advances to customers	1,842,279	3,577,869	51.49
Other liabilities (Customer accounts)	11,101	456,383	2.43
Debt securities issued	-	2,004,194	· <u>-</u>

### Off statement of financial position balances with related parties

31 December 2014	Related party balances	Total balance	Rate (%)
Non-cash loans	456,490	1,003,559	45.49
31 December 2013	Related party balances	Total balance	Rate (%)
Non-cash loans	574,456	993,470	57.82

### Notes to the Consolidated Financial Statements As at and for the Year Ended 31 December 2014

(Currency - In thousands of Turkish Lira ("TL"))

### 35. Related parties (continued)

### Transactions with related parties

	2014	2013
Interest income on loans	317,951	252,270
Fee and commission income	11,496	8,348
Rent expenses	4,117	3,582
Accommodation expenses	2,995	2,812

### 36. Commitments and contingencies

	31 December 2014	<b>31 December 2013</b>
Letters of guarantee	867,655	911,639
Letters of credit	53,728	47,154
Acceptance credits	263	583
Other guarantees	69,463	34,094
Total non-cash loans	991,109	993,470
Check limits	1,235	1,470
Other commitments	3,226,820	2,083,507
Total	4,219,164	3,078,447

On 27 August 2013, the Group and Turkish Football Federation ("TFF") has signed General Agreement ("the Agreement") for 10 years. The Agreement is related to E-Ticket System ("E-Bilet") that is used for entrance to sports activities. 53% of income and expenses mentioned in the Agreement will be to the Group. In accordance with the Agreement, the Group has committed paying less part to TFF during ten years if income transferred to TFF is less than TL 150,000. As of balance sheet date, progress payments and the structures in the some stadium have not completed yet so TL 17,385 paid to TFF has recognised as advances in the other assets (Note 17).

### 37. Subsequent events

As of 26 March 2015, E-Post Elektronik Perakende Otomasyon Satış Ticaret A.Ş. has increased its paid in capital by TL 5,000 and it has reached to TL 66,000. Additionally, Emlak Girişim Danışmanlığı A.Ş. has increased its paid in capital by TL 250 and it has reached to TL 350 as of 31 March 2015.